

MLS Area 36

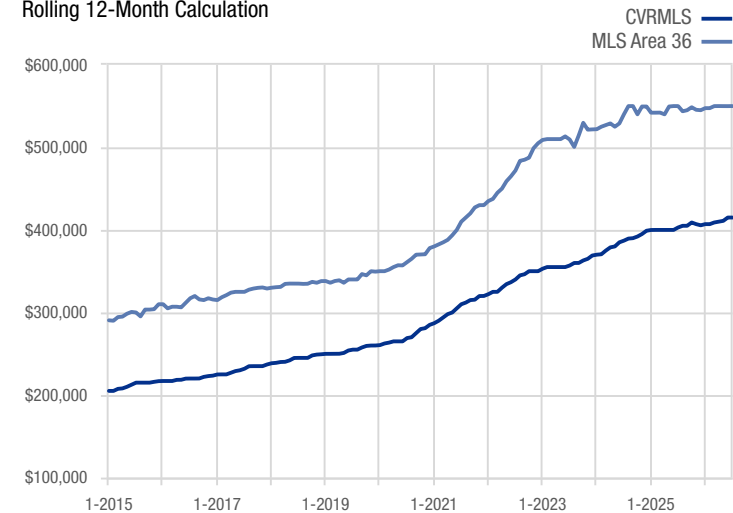
36-Hanover

Single Family	July			Year to Date		
Key Metrics	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	70	91	+ 30.0%	469	593	+ 26.4%
Pending Sales	54	56	+ 3.7%	352	440	+ 25.0%
Closed Sales	50	75	+ 50.0%	350	391	+ 11.7%
Days on Market Until Sale	40	22	- 45.0%	32	28	- 12.5%
Median Sales Price*	\$544,975	\$595,000	+ 9.2%	\$550,000	\$570,000	+ 3.6%
Average Sales Price*	\$623,862	\$620,847	- 0.5%	\$583,749	\$612,325	+ 4.9%
Percent of Original List Price Received*	99.9%	98.9%	- 1.0%	100.2%	99.3%	- 0.9%
Inventory of Homes for Sale	132	151	+ 14.4%	—	—	—
Months Supply of Inventory	2.6	2.7	+ 3.8%	—	—	—

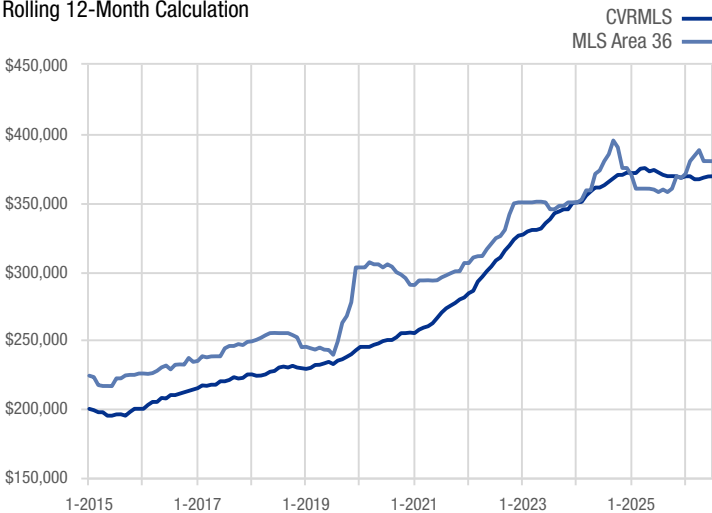
Condo/Town	July			Year to Date		
Key Metrics	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	9	13	+ 44.4%	88	80	- 9.1%
Pending Sales	6	4	- 33.3%	54	56	+ 3.7%
Closed Sales	10	12	+ 20.0%	50	58	+ 16.0%
Days on Market Until Sale	63	18	- 71.4%	48	42	- 12.5%
Median Sales Price*	\$373,000	\$346,500	- 7.1%	\$359,000	\$377,450	+ 5.1%
Average Sales Price*	\$389,404	\$361,333	- 7.2%	\$386,334	\$386,921	+ 0.2%
Percent of Original List Price Received*	97.8%	99.3%	+ 1.5%	97.8%	98.5%	+ 0.7%
Inventory of Homes for Sale	39	25	- 35.9%	—	—	—
Months Supply of Inventory	4.6	3.3	- 28.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.