

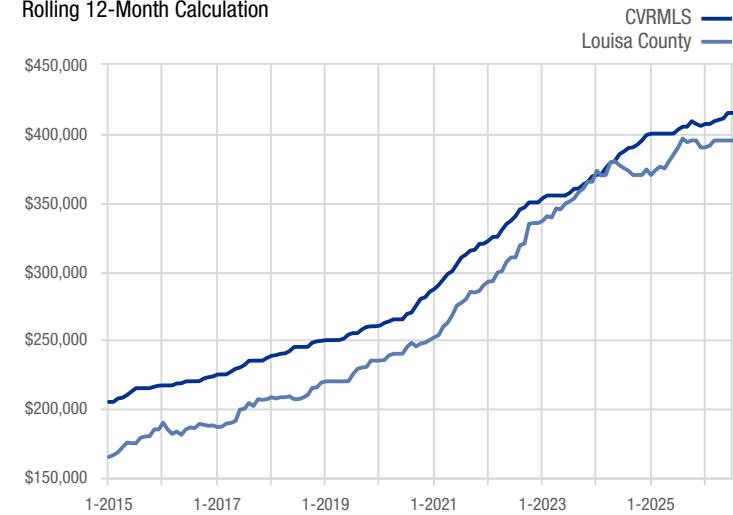
Louisa County

Single Family	July			Year to Date		
Key Metrics	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	41	40	- 2.4%	275	287	+ 4.4%
Pending Sales	32	21	- 34.4%	199	158	- 20.6%
Closed Sales	23	19	- 17.4%	188	141	- 25.0%
Days on Market Until Sale	35	34	- 2.9%	47	49	+ 4.3%
Median Sales Price*	\$385,000	\$385,000	0.0%	\$395,000	\$400,466	+ 1.4%
Average Sales Price*	\$391,085	\$465,812	+ 19.1%	\$447,188	\$459,484	+ 2.7%
Percent of Original List Price Received*	97.4%	98.3%	+ 0.9%	98.2%	98.3%	+ 0.1%
Inventory of Homes for Sale	79	112	+ 41.8%	—	—	—
Months Supply of Inventory	2.9	5.0	+ 72.4%	—	—	—

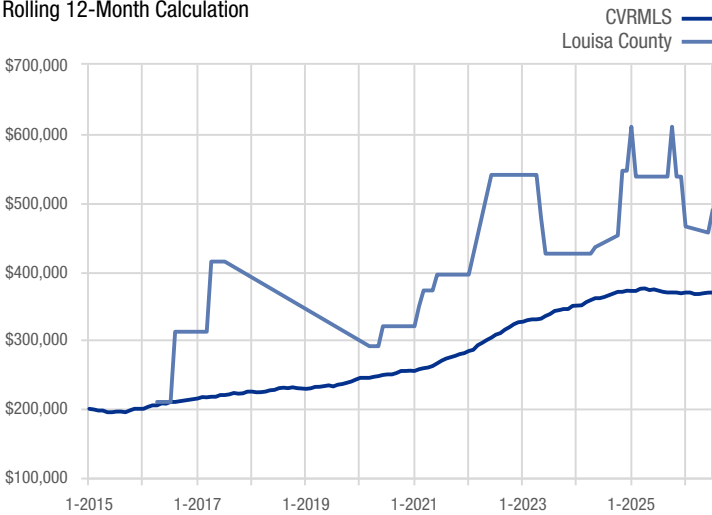
Condo/Town	July			Year to Date		
Key Metrics	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	0	0	0.0%	0	7	—
Pending Sales	0	0	0.0%	0	5	—
Closed Sales	0	2	—	2	4	+ 100.0%
Days on Market Until Sale	—	107	—	68	95	+ 39.7%
Median Sales Price*	—	\$537,270	—	\$537,500	\$489,058	- 9.0%
Average Sales Price*	—	\$537,270	—	\$537,500	\$496,693	- 7.6%
Percent of Original List Price Received*	—	99.4%	—	95.8%	93.8%	- 2.1%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.4	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.