

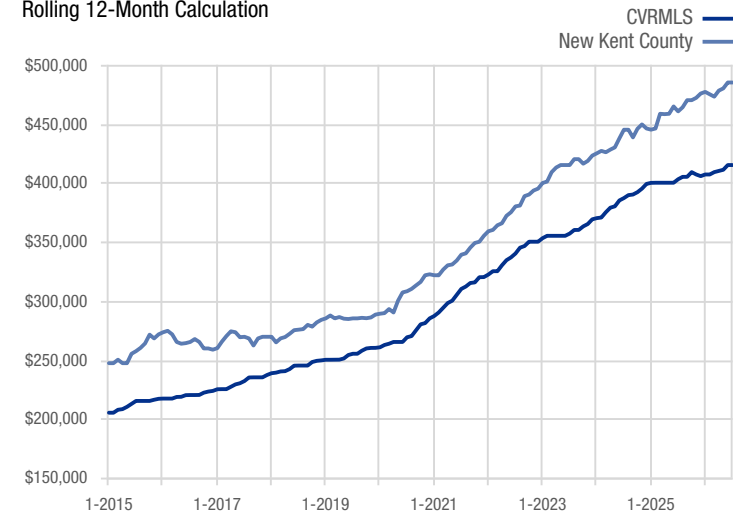
New Kent County

Single Family	July			Year to Date		
Key Metrics	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	52	60	+ 15.4%	348	459	+ 31.9%
Pending Sales	29	40	+ 37.9%	240	306	+ 27.5%
Closed Sales	42	39	- 7.1%	223	262	+ 17.5%
Days on Market Until Sale	34	54	+ 58.8%	41	43	+ 4.9%
Median Sales Price*	\$480,780	\$485,000	+ 0.9%	\$472,990	\$489,870	+ 3.6%
Average Sales Price*	\$517,492	\$544,677	+ 5.3%	\$505,999	\$540,514	+ 6.8%
Percent of Original List Price Received*	99.1%	101.2%	+ 2.1%	100.4%	99.3%	- 1.1%
Inventory of Homes for Sale	125	153	+ 22.4%	—	—	—
Months Supply of Inventory	4.1	4.0	- 2.4%	—	—	—

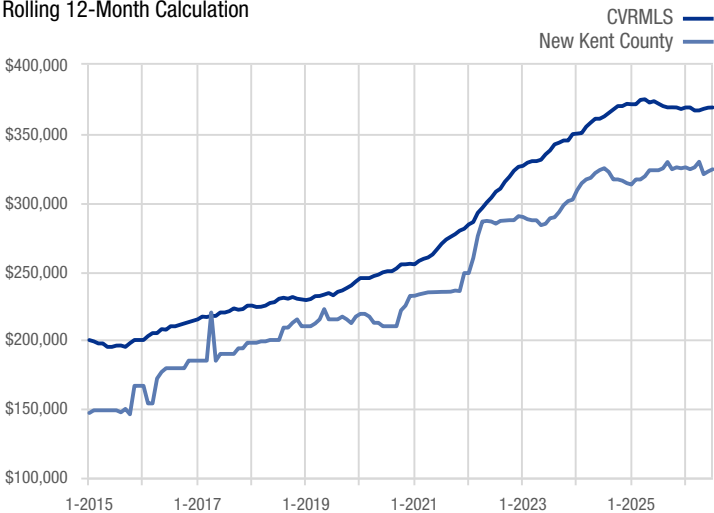
Condo/Town	July			Year to Date		
Key Metrics	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	4	2	- 50.0%	32	28	- 12.5%
Pending Sales	1	1	0.0%	28	19	- 32.1%
Closed Sales	4	2	- 50.0%	32	17	- 46.9%
Days on Market Until Sale	27	18	- 33.3%	40	42	+ 5.0%
Median Sales Price*	\$316,738	\$336,469	+ 6.2%	\$326,093	\$324,950	- 0.4%
Average Sales Price*	\$316,229	\$336,469	+ 6.4%	\$328,777	\$333,611	+ 1.5%
Percent of Original List Price Received*	93.6%	97.6%	+ 4.3%	95.9%	97.1%	+ 1.3%
Inventory of Homes for Sale	7	6	- 14.3%	—	—	—
Months Supply of Inventory	1.6	2.5	+ 56.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.