

Williamsburg City

Single Family	July			Year to Date		
Key Metrics	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	1	0	- 100.0%	11	9	- 18.2%
Pending Sales	0	2	—	11	7	- 36.4%
Closed Sales	2	2	0.0%	11	6	- 45.5%
Days on Market Until Sale	122	31	- 74.6%	34	14	- 58.8%
Median Sales Price*	\$687,000	\$713,000	+ 3.8%	\$724,000	\$553,475	- 23.6%
Average Sales Price*	\$687,000	\$713,000	+ 3.8%	\$679,955	\$590,325	- 13.2%
Percent of Original List Price Received*	95.7%	98.9%	+ 3.3%	99.7%	99.9%	+ 0.2%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.1	0.6	- 45.5%	—	—	—

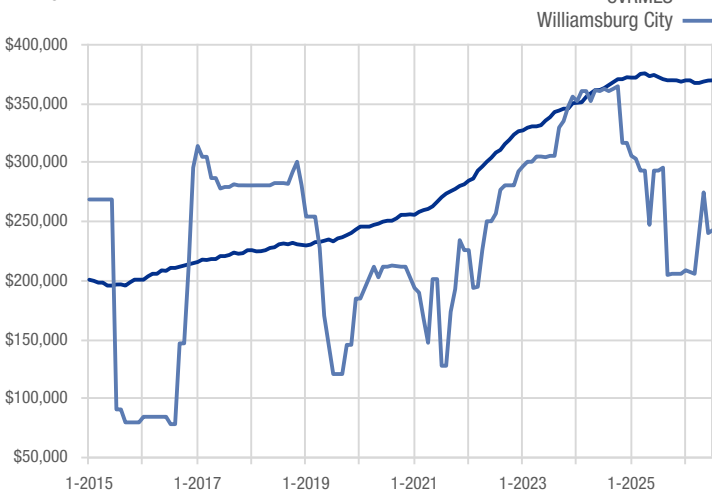
Condo/Town	July			Year to Date		
Key Metrics	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	2	0	- 100.0%	12	13	+ 8.3%
Pending Sales	0	2	—	5	5	0.0%
Closed Sales	0	2	—	6	5	- 16.7%
Days on Market Until Sale	—	57	—	20	93	+ 365.0%
Median Sales Price*	—	\$247,500	—	\$204,000	\$285,000	+ 39.7%
Average Sales Price*	—	\$247,500	—	\$332,000	\$290,600	- 12.5%
Percent of Original List Price Received*	—	95.1%	—	98.2%	91.8%	- 6.5%
Inventory of Homes for Sale	5	1	- 80.0%	—	—	—
Months Supply of Inventory	3.3	0.7	- 78.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.