

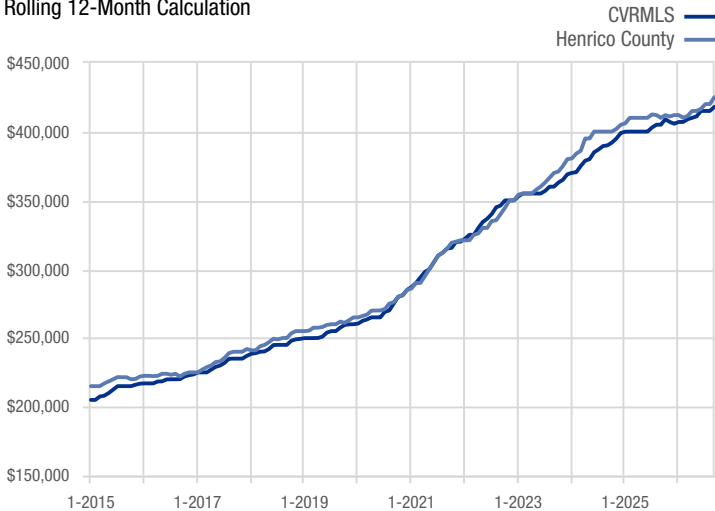
Henrico County

Single Family	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	296	311	+ 5.1%	2,715	2,776	+ 2.2%
Pending Sales	236	220	- 6.8%	2,242	2,207	- 1.6%
Closed Sales	220	205	- 6.8%	2,151	2,129	- 1.0%
Days on Market Until Sale	20	20	0.0%	21	19	- 9.5%
Median Sales Price*	\$390,000	\$435,000	+ 11.5%	\$410,000	\$426,000	+ 3.9%
Average Sales Price*	\$445,175	\$509,282	+ 14.4%	\$489,965	\$522,236	+ 6.6%
Percent of Original List Price Received*	98.9%	99.8%	+ 0.9%	100.8%	100.8%	0.0%
Inventory of Homes for Sale	372	455	+ 22.3%	—	—	—
Months Supply of Inventory	1.6	2.0	+ 25.0%	—	—	—

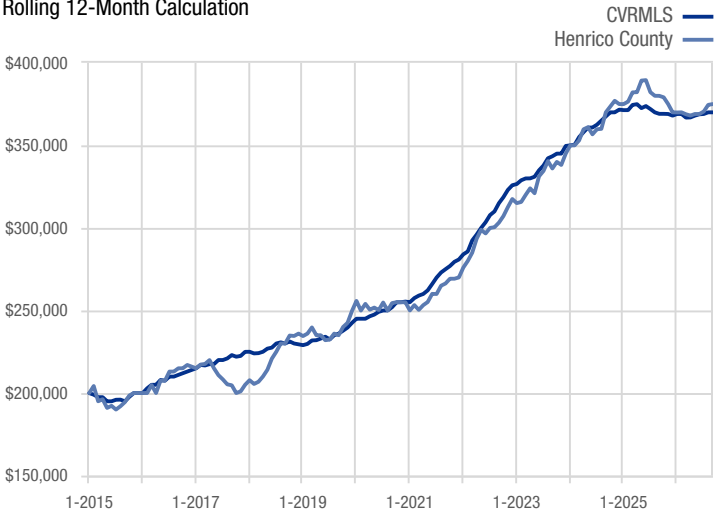
Condo/Town	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	140	142	+ 1.4%	1,356	1,386	+ 2.2%
Pending Sales	97	86	- 11.3%	1,001	999	- 0.2%
Closed Sales	112	109	- 2.7%	993	970	- 2.3%
Days on Market Until Sale	35	34	- 2.9%	32	37	+ 15.6%
Median Sales Price*	\$362,990	\$368,725	+ 1.6%	\$372,862	\$379,743	+ 1.8%
Average Sales Price*	\$395,893	\$398,292	+ 0.6%	\$414,099	\$408,868	- 1.3%
Percent of Original List Price Received*	98.2%	97.6%	- 0.6%	99.0%	98.3%	- 0.7%
Inventory of Homes for Sale	270	265	- 1.9%	—	—	—
Months Supply of Inventory	2.5	2.5	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.