

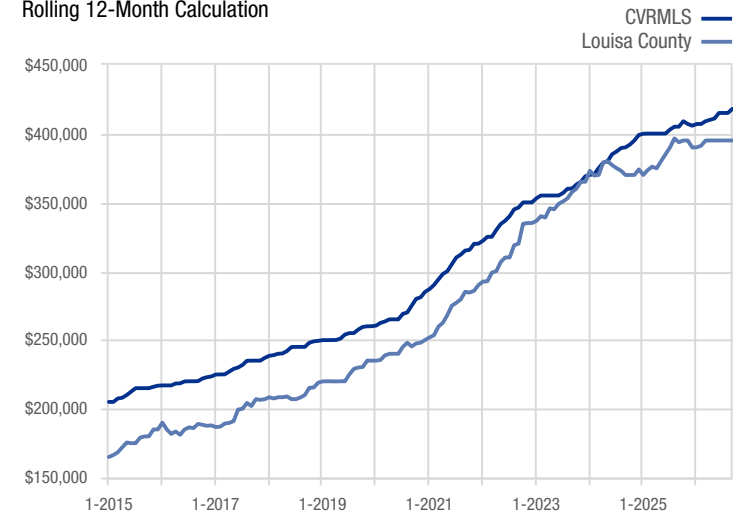
Louisa County

Single Family	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	31	30	- 3.2%	343	350	+ 2.0%
Pending Sales	22	22	0.0%	257	204	- 20.6%
Closed Sales	20	30	+ 50.0%	251	189	- 24.7%
Days on Market Until Sale	37	52	+ 40.5%	45	52	+ 15.6%
Median Sales Price*	\$370,000	\$390,825	+ 5.6%	\$389,950	\$399,925	+ 2.6%
Average Sales Price*	\$363,120	\$432,283	+ 19.0%	\$437,241	\$450,497	+ 3.0%
Percent of Original List Price Received*	96.0%	98.1%	+ 2.2%	98.2%	98.2%	0.0%
Inventory of Homes for Sale	80	106	+ 32.5%	—	—	—
Months Supply of Inventory	2.9	5.0	+ 72.4%	—	—	—

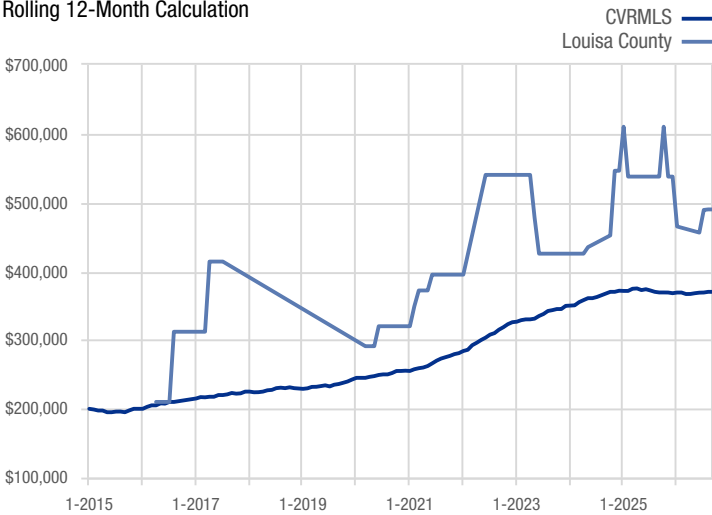
Condo/Town	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	0	0	0.0%	0	7	—
Pending Sales	0	0	0.0%	0	5	—
Closed Sales	0	0	0.0%	2	5	+ 150.0%
Days on Market Until Sale	—	—	—	68	98	+ 44.1%
Median Sales Price*	—	—	—	\$537,500	\$489,786	- 8.9%
Average Sales Price*	—	—	—	\$537,500	\$495,311	- 7.8%
Percent of Original List Price Received*	—	—	—	95.8%	95.0%	- 0.8%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.4	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.