

Richmond Metro

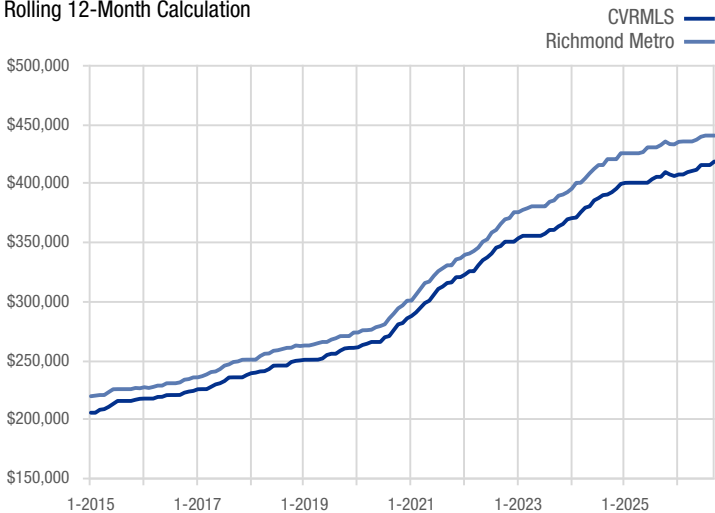
Chesterfield, Hanover, Henrico, and Richmond City

| Single Family                            | September |           |          | Year to Date |             |          |
|------------------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                              | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                             | 1,246     | 1,210     | - 2.9%   | 10,675       | 10,927      | + 2.4%   |
| Pending Sales                            | 932       | 802       | - 13.9%  | 8,382        | 8,457       | + 0.9%   |
| Closed Sales                             | 828       | 782       | - 5.6%   | 8,056        | 8,225       | + 2.1%   |
| Days on Market Until Sale                | 30        | 26        | - 13.3%  | 24           | 24          | 0.0%     |
| Median Sales Price*                      | \$430,000 | \$450,000 | + 4.7%   | \$435,000    | \$449,000   | + 3.2%   |
| Average Sales Price*                     | \$496,367 | \$524,167 | + 5.6%   | \$507,765    | \$528,583   | + 4.1%   |
| Percent of Original List Price Received* | 99.1%     | 99.5%     | + 0.4%   | 100.3%       | 100.3%      | 0.0%     |
| Inventory of Homes for Sale              | 1,762     | 1,851     | + 5.1%   | —            | —           | —        |
| Months Supply of Inventory               | 2.0       | 2.1       | + 5.0%   | —            | —           | —        |

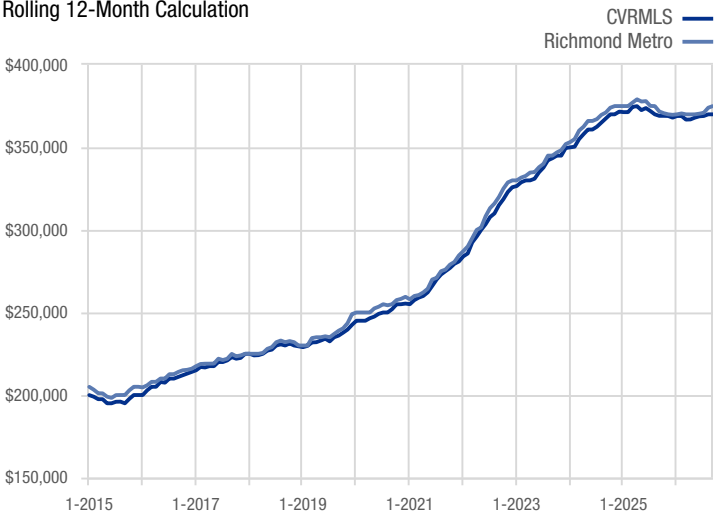
| Condo/Town                               | September |           |          | Year to Date |             |          |
|------------------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                              | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                             | 340       | 346       | + 1.8%   | 3,018        | 3,310       | + 9.7%   |
| Pending Sales                            | 223       | 201       | - 9.9%   | 2,116        | 2,259       | + 6.8%   |
| Closed Sales                             | 226       | 212       | - 6.2%   | 2,077        | 2,132       | + 2.6%   |
| Days on Market Until Sale                | 39        | 35        | - 10.3%  | 36           | 42          | + 16.7%  |
| Median Sales Price*                      | \$360,990 | \$369,475 | + 2.4%   | \$369,950    | \$375,000   | + 1.4%   |
| Average Sales Price*                     | \$381,477 | \$389,250 | + 2.0%   | \$395,751    | \$397,253   | + 0.4%   |
| Percent of Original List Price Received* | 98.0%     | 97.8%     | - 0.2%   | 98.7%        | 98.2%       | - 0.5%   |
| Inventory of Homes for Sale              | 709       | 742       | + 4.7%   | —            | —           | —        |
| Months Supply of Inventory               | 3.2       | 3.1       | - 3.1%   | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.