Local Market Update – April 2020A Research Tool Provided by Iowa Association of REALTORS®



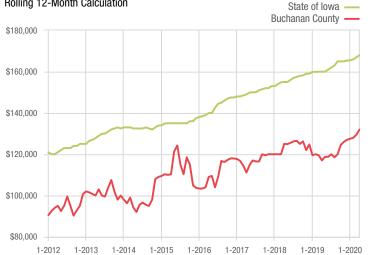
Buchanan County

Single-Family Detached	April			Year to Date			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	39	16	- 59.0%	94	71	- 24.5%	
Pending Sales	25	16	- 36.0%	78	55	- 29.5%	
Closed Sales	27	13	- 51.9%	53	49	- 7.5%	
Days on Market Until Sale	144	85	- 41.0%	118	73	- 38.1%	
Median Sales Price*	\$120,000	\$120,000	0.0%	\$111,500	\$120,000	+ 7.6%	
Average Sales Price*	\$124,839	\$143,301	+ 14.8%	\$121,470	\$149,591	+ 23.2%	
Percent of List Price Received*	95.5%	98.4%	+ 3.0%	95.0%	95.9%	+ 0.9%	
Inventory of Homes for Sale	68	60	- 11.8%		_		
Months Supply of Inventory	4.3	3.8	- 11.6%				

Townhouse-Condo		April			Year to Date			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change		
New Listings	0	0	0.0%	3	2	- 33.3%		
Pending Sales	1	0	- 100.0%	2	2	0.0%		
Closed Sales	2	2	0.0%	2	2	0.0%		
Days on Market Until Sale	31	55	+ 77.4%	31	55	+ 77.4%		
Median Sales Price*	\$167,500	\$219,619	+ 31.1%	\$167,500	\$219,619	+ 31.1%		
Average Sales Price*	\$167,500	\$219,619	+ 31.1%	\$167,500	\$219,619	+ 31.1%		
Percent of List Price Received*	96.5%	99.5%	+ 3.1%	96.5%	99.5%	+ 3.1%		
Inventory of Homes for Sale	1	1	0.0%		_			
Months Supply of Inventory	0.8	0.8	0.0%	_	_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation \$180,000



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.