Local Market Update – April 2020A Research Tool Provided by Iowa Association of REALTORS®



Marshall County

Single-Family Detached	April			Year to Date			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	72	43	- 40.3%	165	145	- 12.1%	
Pending Sales	56	48	- 14.3%	162	147	- 9.3%	
Closed Sales	32	33	+ 3.1%	112	103	- 8.0%	
Days on Market Until Sale	91	63	- 30.8%	76	60	- 21.1%	
Median Sales Price*	\$134,000	\$125,900	- 6.0%	\$115,000	\$119,900	+ 4.3%	
Average Sales Price*	\$119,777	\$150,567	+ 25.7%	\$122,474	\$133,487	+ 9.0%	
Percent of List Price Received*	93.5%	96.3%	+ 3.0%	95.3%	95.5%	+ 0.2%	
Inventory of Homes for Sale	86	71	- 17.4%		_		
Months Supply of Inventory	2.2	1.8	- 18.2%				

Townhouse-Condo	April			Year to Date			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	0	0	0.0%	0	3		
Pending Sales	0	2	_	0	3		
Closed Sales	0	0	0.0%	0	1		
Days on Market Until Sale			_		26		
Median Sales Price*			_		\$159,900		
Average Sales Price*		_	_		\$159,900		
Percent of List Price Received*			_		100.0%		
Inventory of Homes for Sale	0	1	_		_		
Months Supply of Inventory		0.8	_				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Marshall County \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020$

Rolling 12-Month Calculation State of Iowa -Marshall County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000

Median Sales Price - Townhouse-Condo

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019