Local Market Update – April 2020A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

Single-Family Detached	April			Year to Date			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	24	16	- 33.3%	65	60	- 7.7%	
Pending Sales	16	15	- 6.3%	50	64	+ 28.0%	
Closed Sales	12	13	+ 8.3%	48	49	+ 2.1%	
Days on Market Until Sale	80	50	- 37.5%	88	63	- 28.4%	
Median Sales Price*	\$147,975	\$175,000	+ 18.3%	\$159,000	\$173,000	+ 8.8%	
Average Sales Price*	\$155,938	\$207,209	+ 32.9%	\$176,426	\$190,904	+ 8.2%	
Percent of List Price Received*	96.2%	97.6%	+ 1.5%	94.4%	97.1%	+ 2.9%	
Inventory of Homes for Sale	47	33	- 29.8%		_		
Months Supply of Inventory	2.9	1.8	- 37.9%				

Townhouse-Condo	April			Year to Date			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	2	2	0.0%	2	3	+ 50.0%	
Pending Sales	1	0	- 100.0%	3	1	- 66.7%	
Closed Sales	0	0	0.0%	2	1	- 50.0%	
Days on Market Until Sale	_	_	_	131	136	+ 3.8%	
Median Sales Price*	_		_	\$159,000	\$72,000	- 54.7%	
Average Sales Price*	_	-	_	\$159,000	\$72,000	- 54.7%	
Percent of List Price Received*	_		_	93.3%	96.0%	+ 2.9%	
Inventory of Homes for Sale	9	5	- 44.4%		_	_	
Months Supply of Inventory	6.4	2.9	- 54.7%		_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Plymouth County \$180,000 \$170,000 \$160,000 \$150,000 \$140,000 \$130,000 \$120,000 \$110,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.