Local Market Update – April 2020A Research Tool Provided by Iowa Association of REALTORS®



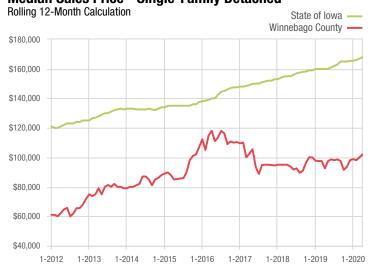
Winnebago County

Single-Family Detached	April			Year to Date			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	10	14	+ 40.0%	29	36	+ 24.1%	
Pending Sales	11	5	- 54.5%	37	31	- 16.2%	
Closed Sales	11	6	- 45.5%	31	29	- 6.5%	
Days on Market Until Sale	220	86	- 60.9%	182	132	- 27.5%	
Median Sales Price*	\$91,500	\$90,000	- 1.6%	\$91,000	\$95,000	+ 4.4%	
Average Sales Price*	\$88,768	\$95,583	+ 7.7%	\$89,509	\$102,382	+ 14.4%	
Percent of List Price Received*	93.1%	95.5%	+ 2.6%	93.7%	93.8%	+ 0.1%	
Inventory of Homes for Sale	46	45	- 2.2%				
Months Supply of Inventory	6.4	5.0	- 21.9%				

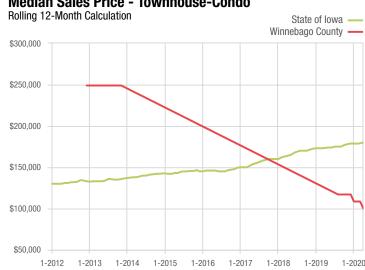
Townhouse-Condo		April			Year to Date		
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	1	_	0	1		
Closed Sales	0	1	_	0	2		
Days on Market Until Sale	_	146	_		74		
Median Sales Price*		\$94,500	_		\$97,250		
Average Sales Price*	_	\$94,500	_		\$97,250		
Percent of List Price Received*		100.0%	_		97.6%		
Inventory of Homes for Sale	1	0	- 100.0%		_		
Months Supply of Inventory	_		_				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.