Local Market Update – November 2020A Research Tool Provided by Iowa Association of REALTORS®

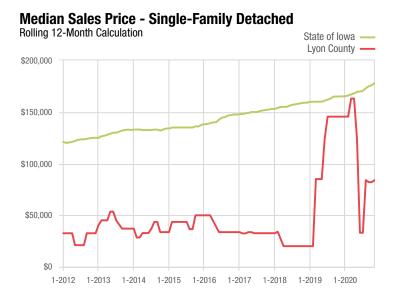


Lyon County

Single-Family Detached		November			Year to Date	
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	1	1	0.0%	15	21	+ 40.0%
Pending Sales	0	1	_	4	19	+ 375.0%
Closed Sales	0	1	_	4	14	+ 250.0%
Days on Market Until Sale		161	_	98	116	+ 18.4%
Median Sales Price*		\$137,500	_	\$145,500	\$84,000	- 42.3%
Average Sales Price*		\$137,500	_	\$142,153	\$85,706	- 39.7%
Percent of List Price Received*		91.7%	_	95.8%	86.7%	- 9.5%
Inventory of Homes for Sale	5	5	0.0%			_
Months Supply of Inventory	3.8	1.8	- 52.6%			

Townhouse-Condo		November			Year to Date			
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change		
New Listings	0	0	0.0%	1	0	- 100.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale			_		_	_		
Median Sales Price*			_					
Average Sales Price*			_		_	_		
Percent of List Price Received*			_		_	_		
Inventory of Homes for Sale	1	0	- 100.0%		_	_		
Months Supply of Inventory			_		_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.