Local Market Update – November 2020A Research Tool Provided by Iowa Association of REALTORS®



Winnebago County

Single-Family Detached		November			Year to Date			
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change		
New Listings	3	7	+ 133.3%	123	109	- 11.4%		
Pending Sales	7	7	0.0%	106	115	+ 8.5%		
Closed Sales	8	11	+ 37.5%	102	112	+ 9.8%		
Days on Market Until Sale	78	43	- 44.9%	132	110	- 16.7%		
Median Sales Price*	\$119,000	\$67,500	- 43.3%	\$93,500	\$88,000	- 5.9%		
Average Sales Price*	\$132,438	\$79,145	- 40.2%	\$101,430	\$97,564	- 3.8%		
Percent of List Price Received*	96.3%	95.2%	- 1.1%	94.3%	94.6%	+ 0.3%		
Inventory of Homes for Sale	57	18	- 68.4%		_	_		
Months Supply of Inventory	6.2	1.7	- 72.6%					

Townhouse-Condo		November			Year to Date	
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale		_	_	319	74	- 76.8%
Median Sales Price*			_	\$117,000	\$97,250	- 16.9%
Average Sales Price*	_		_	\$117,000	\$97,250	- 16.9%
Percent of List Price Received*			_	97.1%	97.6%	+ 0.5%
Inventory of Homes for Sale	1	0	- 100.0%		_	_
Months Supply of Inventory	1.0		_			

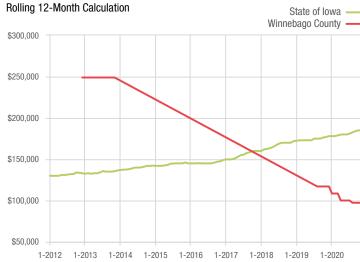
^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation State of Iowa -Winnebago County -\$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 \$50,000

1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.