

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

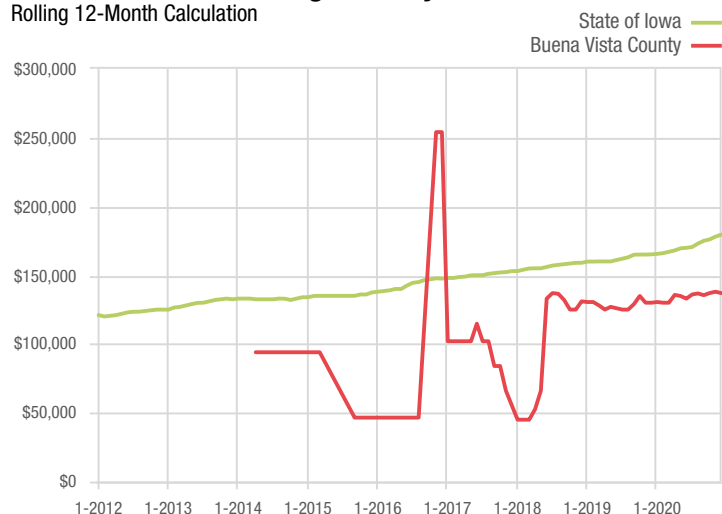
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	6	9	+ 50.0%	200	189	- 5.5%
Pending Sales	11	8	- 27.3%	184	180	- 2.2%
Closed Sales	10	11	+ 10.0%	188	163	- 13.3%
Days on Market Until Sale	41	46	+ 12.2%	56	45	- 19.6%
Median Sales Price*	\$155,000	\$174,900	+ 12.8%	\$130,000	\$137,000	+ 5.4%
Average Sales Price*	\$164,120	\$177,150	+ 7.9%	\$141,507	\$146,063	+ 3.2%
Percent of List Price Received*	100.0%	96.4%	- 3.6%	97.7%	98.9%	+ 1.2%
Inventory of Homes for Sale	25	23	- 8.0%	—	—	—
Months Supply of Inventory	1.6	1.5	- 6.3%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	20	17	- 15.0%
Pending Sales	0	0	0.0%	15	17	+ 13.3%
Closed Sales	1	3	+ 200.0%	16	15	- 6.3%
Days on Market Until Sale	50	8	- 84.0%	44	59	+ 34.1%
Median Sales Price*	\$60,000	\$153,000	+ 155.0%	\$154,000	\$167,500	+ 8.8%
Average Sales Price*	\$60,000	\$165,833	+ 176.4%	\$126,350	\$176,600	+ 39.8%
Percent of List Price Received*	101.7%	98.6%	- 3.0%	97.3%	100.5%	+ 3.3%
Inventory of Homes for Sale	6	1	- 83.3%	—	—	—
Months Supply of Inventory	3.2	0.4	- 87.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

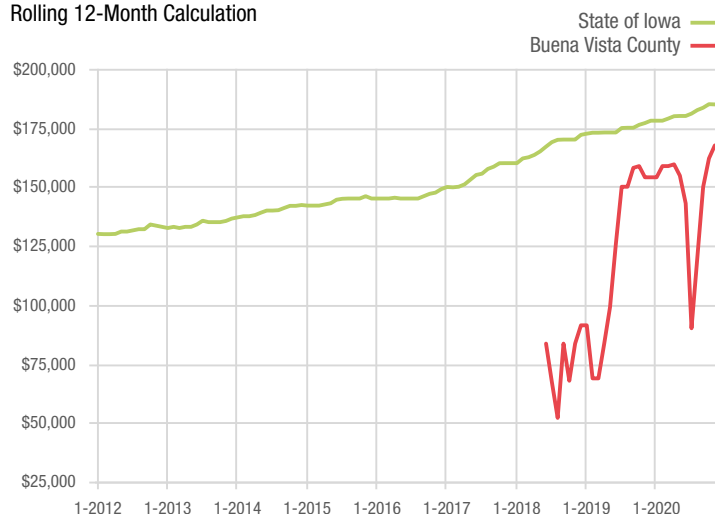
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.