

# Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Calhoun County

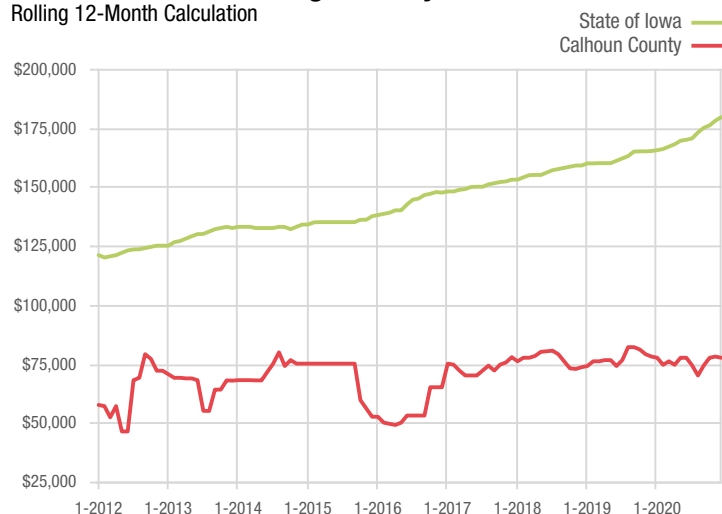
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	2	1	- 50.0%	115	77	- 33.0%
Pending Sales	2	3	+ 50.0%	84	73	- 13.1%
Closed Sales	3	6	+ 100.0%	88	71	- 19.3%
Days on Market Until Sale	28	16	- 42.9%	104	129	+ 24.0%
Median Sales Price*	\$90,000	<b>\$72,500</b>	- 19.4%	\$78,000	<b>\$77,500</b>	- 0.6%
Average Sales Price*	\$74,283	<b>\$75,917</b>	+ 2.2%	\$130,379	<b>\$105,518</b>	- 19.1%
Percent of List Price Received*	95.0%	<b>95.8%</b>	+ 0.8%	92.5%	<b>92.7%</b>	+ 0.2%
Inventory of Homes for Sale	43	20	- 53.5%	—	—	—
Months Supply of Inventory	6.1	3.3	- 45.9%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

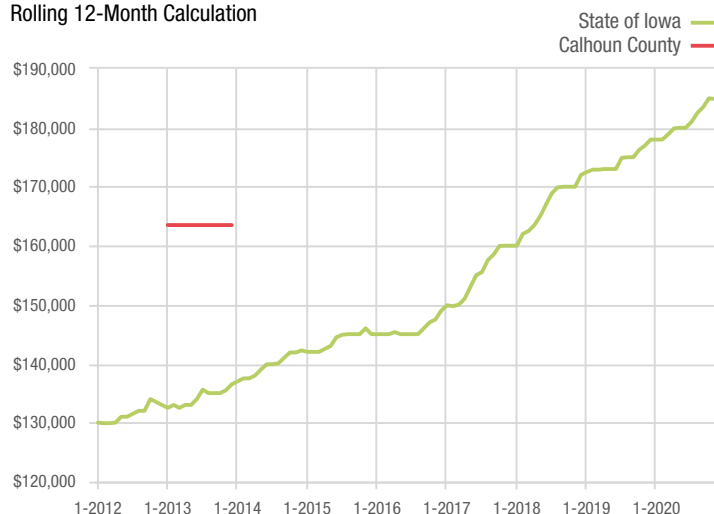
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.