Local Market Update – December 2020A Research Tool Provided by Iowa Association of REALTORS®



Clayton County

Single-Family Detached		December			Year to Date			
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change		
New Listings	14	10	- 28.6%	206	214	+ 3.9%		
Pending Sales	6	12	+ 100.0%	111	187	+ 68.5%		
Closed Sales	4	18	+ 350.0%	115	177	+ 53.9%		
Days on Market Until Sale	55	75	+ 36.4%	109	116	+ 6.4%		
Median Sales Price*	\$181,950	\$143,500	- 21.1%	\$120,000	\$120,000	0.0%		
Average Sales Price*	\$181,950	\$152,217	- 16.3%	\$147,376	\$143,822	- 2.4%		
Percent of List Price Received*	98.4%	94.9%	- 3.6%	94.7%	94.1%	- 0.6%		
Inventory of Homes for Sale	96	45	- 53.1%					
Months Supply of Inventory	10.4	2.9	- 72.1%					

Townhouse-Condo		December			Year to Date			
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change		
New Listings	0	0	0.0%	2	0	- 100.0%		
Pending Sales	0	0	0.0%	0	1	_		
Closed Sales	0	0	0.0%	0	1	_		
Days on Market Until Sale		_	_		251	_		
Median Sales Price*			_		\$300,000	_		
Average Sales Price*	_		_		\$300,000	_		
Percent of List Price Received*			_		88.8%	_		
Inventory of Homes for Sale	1	0	- 100.0%		_	_		
Months Supply of Inventory			_		_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Clayton County • \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.