

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Dubuque County

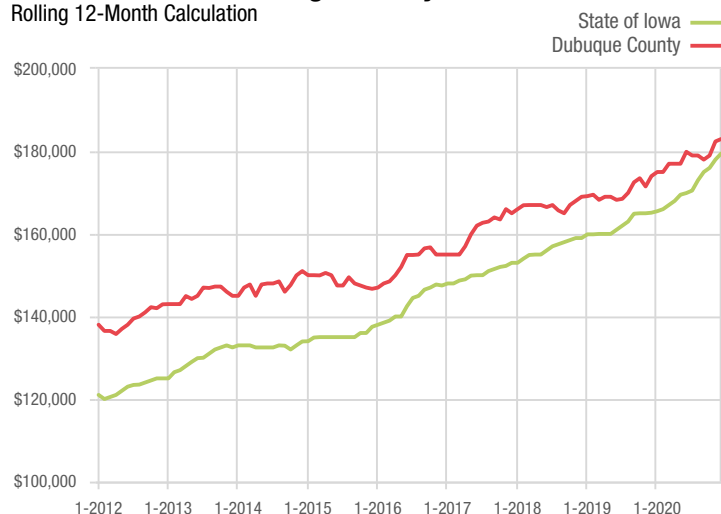
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	57	48	- 15.8%	1,119	1,169	+ 4.5%
Pending Sales	44	19	- 56.8%	932	1,069	+ 14.7%
Closed Sales	84	91	+ 8.3%	960	1,098	+ 14.4%
Days on Market Until Sale	47	28	- 40.4%	41	32	- 22.0%
Median Sales Price*	\$185,250	\$193,000	+ 4.2%	\$174,000	\$183,000	+ 5.2%
Average Sales Price*	\$245,224	\$225,008	- 8.2%	\$214,527	\$219,263	+ 2.2%
Percent of List Price Received*	97.3%	98.6%	+ 1.3%	97.4%	98.3%	+ 0.9%
Inventory of Homes for Sale	150	109	- 27.3%	—	—	—
Months Supply of Inventory	1.9	1.2	- 36.8%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	4	2	- 50.0%	136	122	- 10.3%
Pending Sales	4	2	- 50.0%	98	108	+ 10.2%
Closed Sales	7	11	+ 57.1%	110	108	- 1.8%
Days on Market Until Sale	49	51	+ 4.1%	61	64	+ 4.9%
Median Sales Price*	\$161,000	\$162,000	+ 0.6%	\$215,000	\$201,500	- 6.3%
Average Sales Price*	\$189,200	\$187,400	- 1.0%	\$217,176	\$211,226	- 2.7%
Percent of List Price Received*	98.8%	95.7%	- 3.1%	99.7%	98.5%	- 1.2%
Inventory of Homes for Sale	31	24	- 22.6%	—	—	—
Months Supply of Inventory	3.8	2.7	- 28.9%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

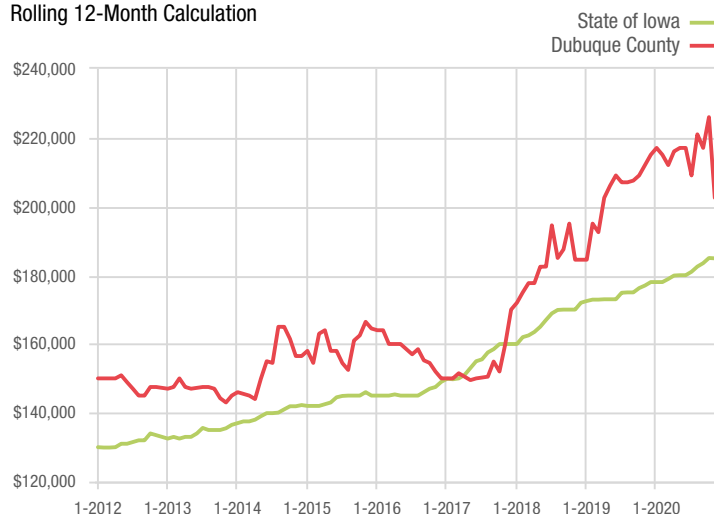
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.