

# Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Fayette County

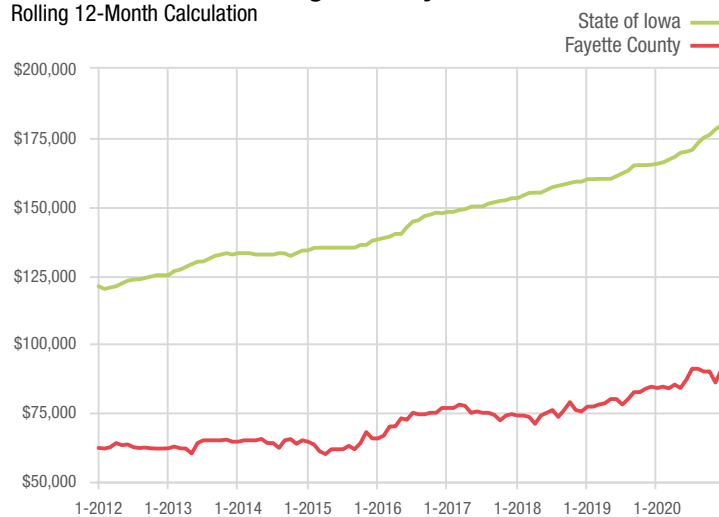
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	15	11	- 26.7%	322	269	- 16.5%
Pending Sales	13	13	0.0%	197	207	+ 5.1%
Closed Sales	16	15	- 6.3%	180	213	+ 18.3%
Days on Market Until Sale	63	74	+ 17.5%	101	99	- 2.0%
Median Sales Price*	\$82,000	\$115,000	+ 40.2%	\$84,500	\$90,500	+ 7.1%
Average Sales Price*	\$97,088	\$118,227	+ 21.8%	\$107,242	\$104,589	- 2.5%
Percent of List Price Received*	90.4%	94.9%	+ 5.0%	91.9%	93.6%	+ 1.8%
Inventory of Homes for Sale	122	83	- 32.0%	—	—	—
Months Supply of Inventory	7.4	4.8	- 35.1%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale	—	—	—	68	106	+ 55.9%
Median Sales Price*	—	—	—	\$240,000	\$120,000	- 50.0%
Average Sales Price*	—	—	—	\$240,000	\$120,000	- 50.0%
Percent of List Price Received*	—	—	—	102.1%	96.1%	- 5.9%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

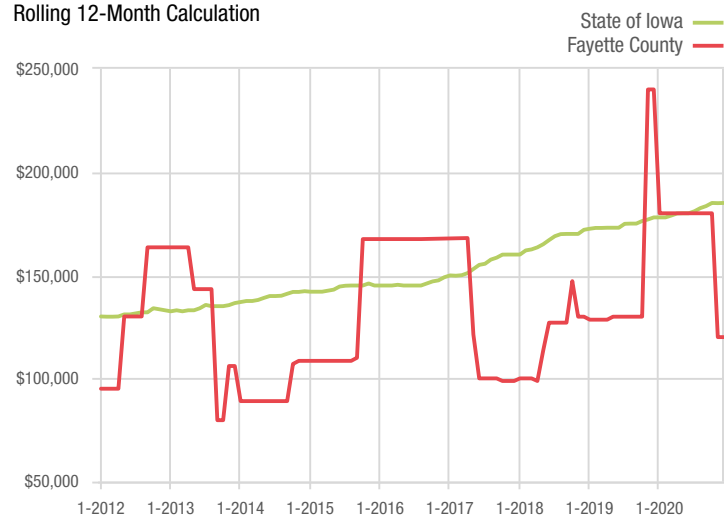
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.