

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Floyd County

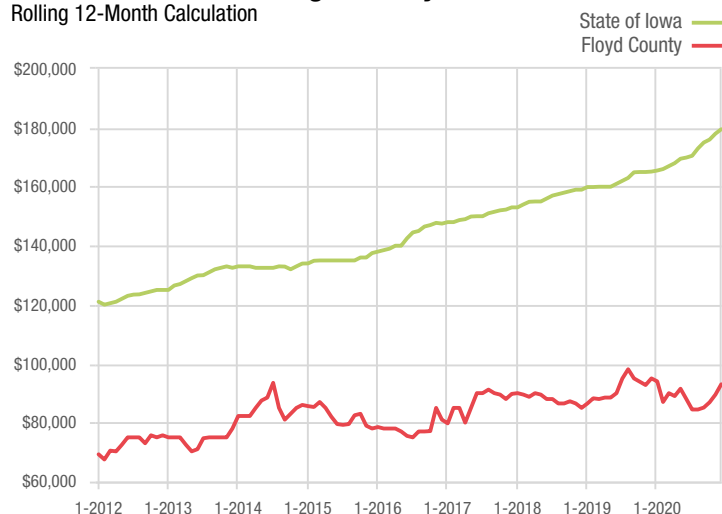
| Single-Family Detached | December | | | Year to Date | | |
|---------------------------------|----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 6 | 12 | + 100.0% | 221 | 195 | - 11.8% |
| Pending Sales | 6 | 14 | + 133.3% | 158 | 202 | + 27.8% |
| Closed Sales | 11 | 16 | + 45.5% | 170 | 187 | + 10.0% |
| Days on Market Until Sale | 119 | 70 | - 41.2% | 111 | 109 | - 1.8% |
| Median Sales Price* | \$73,000 | \$100,500 | + 37.7% | \$95,000 | \$93,000 | - 2.1% |
| Average Sales Price* | \$87,169 | \$114,266 | + 31.1% | \$114,261 | \$112,993 | - 1.1% |
| Percent of List Price Received* | 88.3% | 97.2% | + 10.1% | 94.5% | 95.4% | + 1.0% |
| Inventory of Homes for Sale | 88 | 38 | - 56.8% | — | — | — |
| Months Supply of Inventory | 6.7 | 2.3 | - 65.7% | — | — | — |

| Townhouse-Condo | December | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 1 | 4 | + 300.0% | 3 | 5 | + 66.7% |
| Pending Sales | 1 | 0 | - 100.0% | 3 | 2 | - 33.3% |
| Closed Sales | 1 | 0 | - 100.0% | 3 | 2 | - 33.3% |
| Days on Market Until Sale | 1 | — | — | 136 | 141 | + 3.7% |
| Median Sales Price* | \$235,000 | — | — | \$213,500 | \$179,500 | - 15.9% |
| Average Sales Price* | \$235,000 | — | — | \$162,750 | \$179,500 | + 10.3% |
| Percent of List Price Received* | 100.0% | — | — | 99.3% | 96.4% | - 2.9% |
| Inventory of Homes for Sale | 1 | 4 | + 300.0% | — | — | — |
| Months Supply of Inventory | 1.0 | 2.0 | + 100.0% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

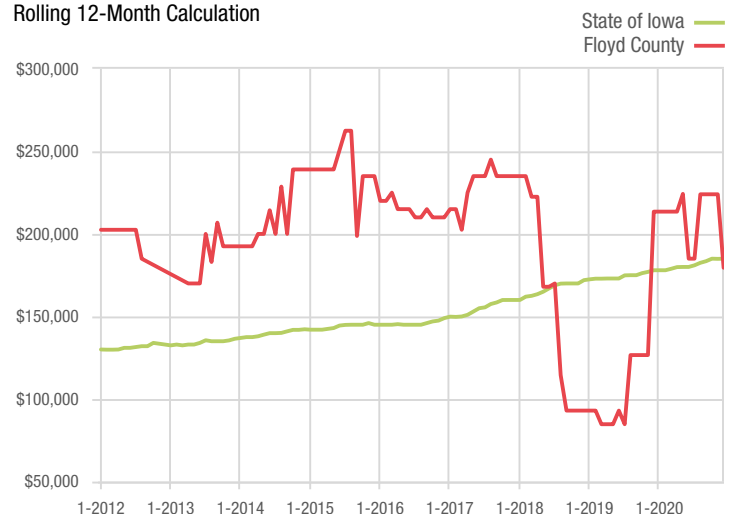
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.