

# Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Greene County

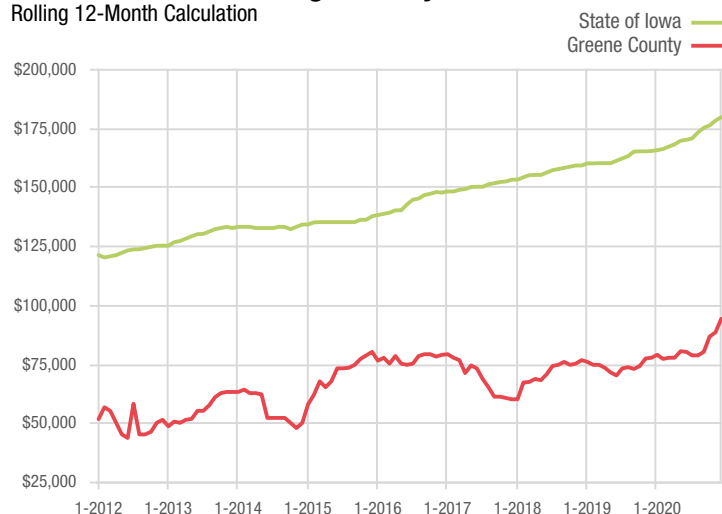
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	6	6	0.0%	100	80	- 20.0%
Pending Sales	7	3	- 57.1%	83	69	- 16.9%
Closed Sales	6	4	- 33.3%	79	68	- 13.9%
Days on Market Until Sale	113	84	- 25.7%	110	89	- 19.1%
Median Sales Price*	\$72,250	<b>\$97,000</b>	+ 34.3%	\$77,500	<b>\$94,000</b>	+ 21.3%
Average Sales Price*	\$81,917	<b>\$86,750</b>	+ 5.9%	\$96,733	<b>\$104,198</b>	+ 7.7%
Percent of List Price Received*	85.0%	<b>95.0%</b>	+ 11.8%	95.0%	<b>94.6%</b>	- 0.4%
Inventory of Homes for Sale	28	16	- 42.9%	—	—	—
Months Supply of Inventory	3.7	2.8	- 24.3%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	534	—	—	340	—
Median Sales Price*	—	<b>\$76,000</b>	—	—	<b>\$91,000</b>	—
Average Sales Price*	—	<b>\$76,000</b>	—	—	<b>\$91,000</b>	—
Percent of List Price Received*	—	<b>89.4%</b>	—	—	<b>93.3%</b>	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

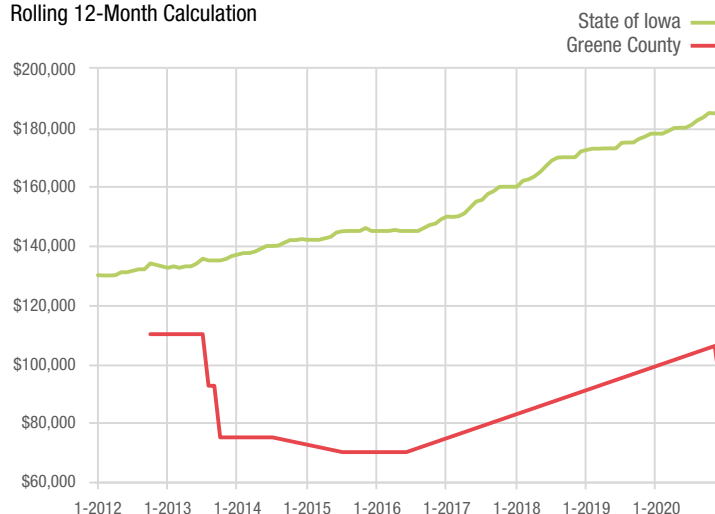
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.