

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

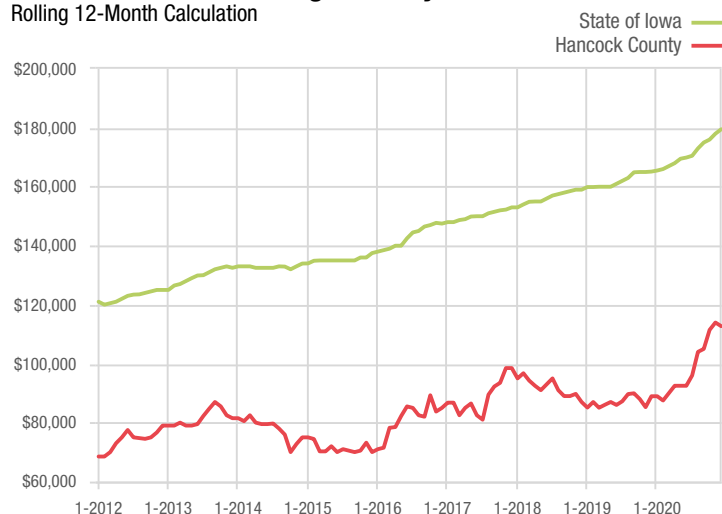
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	10	7	- 30.0%	238	206	- 13.4%
Pending Sales	9	9	0.0%	156	180	+ 15.4%
Closed Sales	10	15	+ 50.0%	153	176	+ 15.0%
Days on Market Until Sale	96	100	+ 4.2%	105	120	+ 14.3%
Median Sales Price*	\$64,900	\$109,500	+ 68.7%	\$88,950	\$112,700	+ 26.7%
Average Sales Price*	\$88,111	\$121,700	+ 38.1%	\$102,998	\$123,877	+ 20.3%
Percent of List Price Received*	92.9%	93.9%	+ 1.1%	94.1%	95.1%	+ 1.1%
Inventory of Homes for Sale	91	45	- 50.5%	—	—	—
Months Supply of Inventory	7.0	3.0	- 57.1%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	1	—	0	2	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

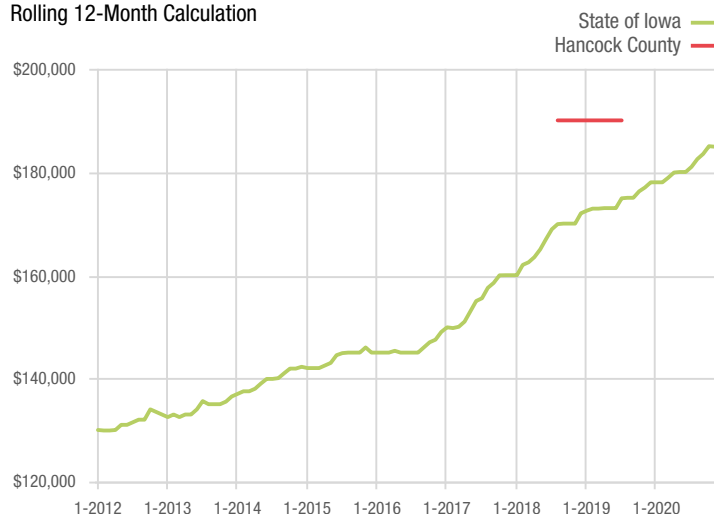
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.