

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

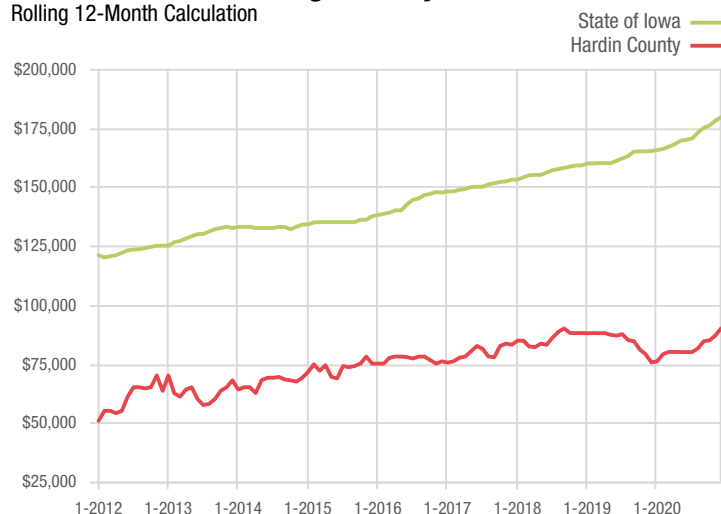
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	17	11	- 35.3%	316	262	- 17.1%
Pending Sales	16	10	- 37.5%	214	225	+ 5.1%
Closed Sales	12	14	+ 16.7%	204	219	+ 7.4%
Days on Market Until Sale	126	73	- 42.1%	94	100	+ 6.4%
Median Sales Price*	\$75,250	\$130,513	+ 73.4%	\$75,500	\$90,000	+ 19.2%
Average Sales Price*	\$78,521	\$117,666	+ 49.9%	\$94,126	\$104,627	+ 11.2%
Percent of List Price Received*	89.7%	94.1%	+ 4.9%	92.7%	92.7%	0.0%
Inventory of Homes for Sale	106	59	- 44.3%	—	—	—
Months Supply of Inventory	5.9	3.1	- 47.5%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	0	6	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	93	—
Median Sales Price*	—	—	—	—	\$92,500	—
Average Sales Price*	—	—	—	—	\$92,500	—
Percent of List Price Received*	—	—	—	—	93.9%	—
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

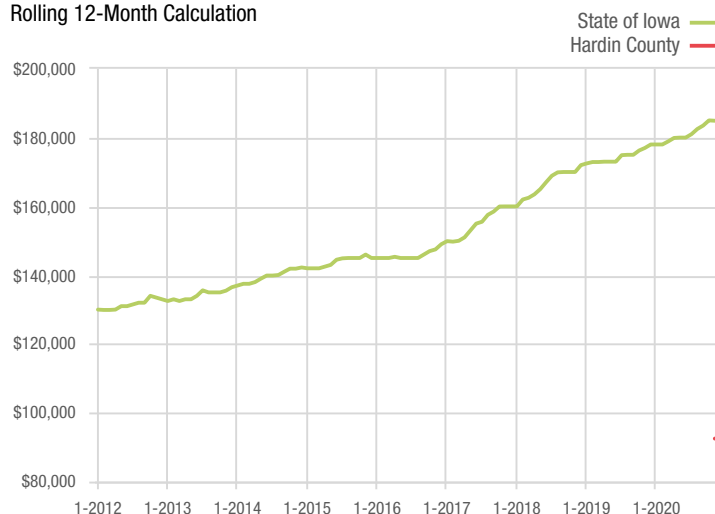
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.