

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Harrison County

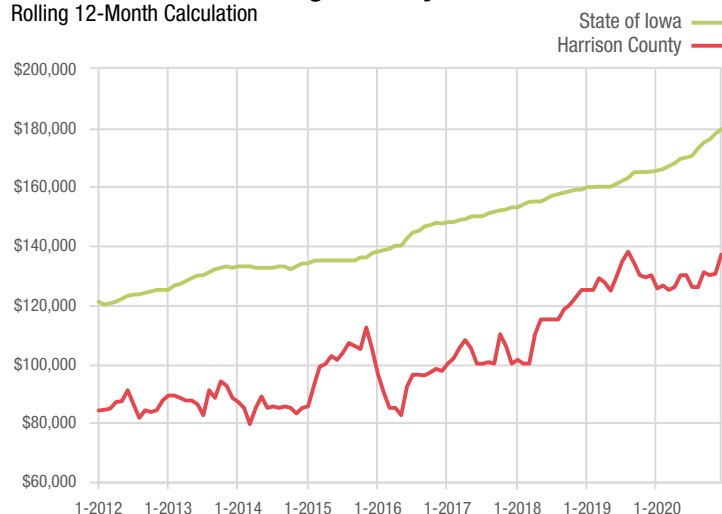
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	8	10	+ 25.0%	202	191	- 5.4%
Pending Sales	7	6	- 14.3%	145	161	+ 11.0%
Closed Sales	9	15	+ 66.7%	147	155	+ 5.4%
Days on Market Until Sale	66	30	- 54.5%	57	55	- 3.5%
Median Sales Price*	\$130,000	\$237,000	+ 82.3%	\$130,000	\$137,000	+ 5.4%
Average Sales Price*	\$138,889	\$236,743	+ 70.5%	\$167,342	\$170,013	+ 1.6%
Percent of List Price Received*	92.7%	96.6%	+ 4.2%	94.5%	96.0%	+ 1.6%
Inventory of Homes for Sale	41	30	- 26.8%	—	—	—
Months Supply of Inventory	3.4	2.2	- 35.3%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	1	—	9	2	- 77.8%
Pending Sales	0	0	0.0%	1	3	+ 200.0%
Closed Sales	0	1	—	1	3	+ 200.0%
Days on Market Until Sale	—	22	—	102	218	+ 113.7%
Median Sales Price*	—	\$290,000	—	\$192,500	\$189,000	- 1.8%
Average Sales Price*	—	\$290,000	—	\$192,500	\$192,500	0.0%
Percent of List Price Received*	—	97.0%	—	98.7%	95.9%	- 2.8%
Inventory of Homes for Sale	5	1	- 80.0%	—	—	—
Months Supply of Inventory	5.0	1.0	- 80.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

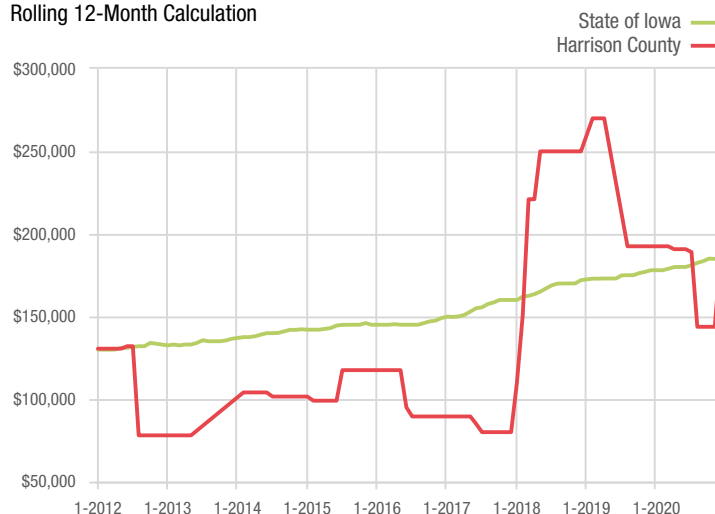
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.