Local Market Update – December 2020A Research Tool Provided by Iowa Association of REALTORS®



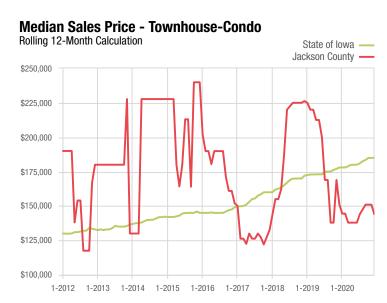
Jackson County

Single-Family Detached	December			Year to Date			
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change	
New Listings	12	8	- 33.3%	186	194	+ 4.3%	
Pending Sales	6	11	+ 83.3%	129	149	+ 15.5%	
Closed Sales	12	11	- 8.3%	125	131	+ 4.8%	
Days on Market Until Sale	62	36	- 41.9%	68	50	- 26.5%	
Median Sales Price*	\$158,000	\$126,500	- 19.9%	\$129,500	\$154,900	+ 19.6%	
Average Sales Price*	\$157,417	\$116,309	- 26.1%	\$144,502	\$177,408	+ 22.8%	
Percent of List Price Received*	93.3%	97.4%	+ 4.4%	94.4%	97.2%	+ 3.0%	
Inventory of Homes for Sale	35	49	+ 40.0%				
Months Supply of Inventory	3.3	3.9	+ 18.2%				

Townhouse-Condo		December			Year to Date			
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change		
New Listings	1	0	- 100.0%	9	12	+ 33.3%		
Pending Sales	1	0	- 100.0%	9	10	+ 11.1%		
Closed Sales	4	0	- 100.0%	9	11	+ 22.2%		
Days on Market Until Sale	37	_	_	46	24	- 47.8%		
Median Sales Price*	\$173,000		_	\$151,000	\$144,000	- 4.6%		
Average Sales Price*	\$161,500		_	\$151,989	\$173,037	+ 13.8%		
Percent of List Price Received*	92.1%		_	94.7%	97.0%	+ 2.4%		
Inventory of Homes for Sale	0	1	_		_	_		
Months Supply of Inventory		0.6	_					

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Jackson County -\$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.