

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

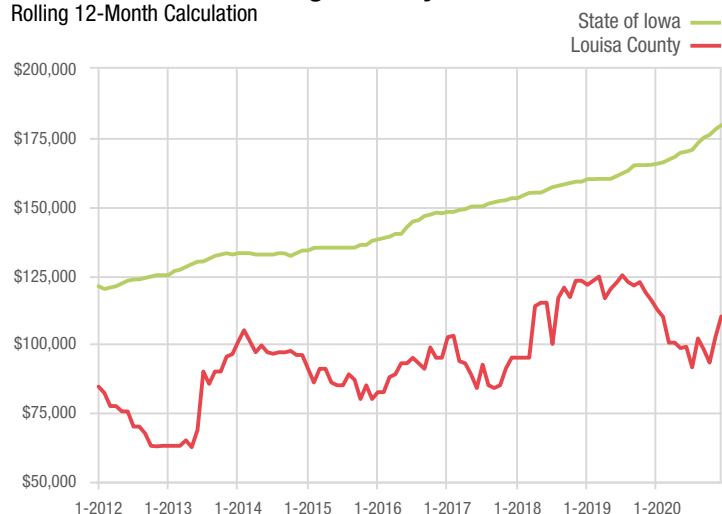
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	11	5	- 54.5%	124	107	- 13.7%
Pending Sales	5	3	- 40.0%	77	89	+ 15.6%
Closed Sales	4	1	- 75.0%	58	65	+ 12.1%
Days on Market Until Sale	191	37	- 80.6%	101	73	- 27.7%
Median Sales Price*	\$74,250	\$150,000	+ 102.0%	\$115,875	\$110,000	- 5.1%
Average Sales Price*	\$75,375	\$150,000	+ 99.0%	\$122,986	\$118,203	- 3.9%
Percent of List Price Received*	88.1%	96.8%	+ 9.9%	94.4%	95.9%	+ 1.6%
Inventory of Homes for Sale	39	14	- 64.1%	—	—	—
Months Supply of Inventory	6.1	1.9	- 68.9%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

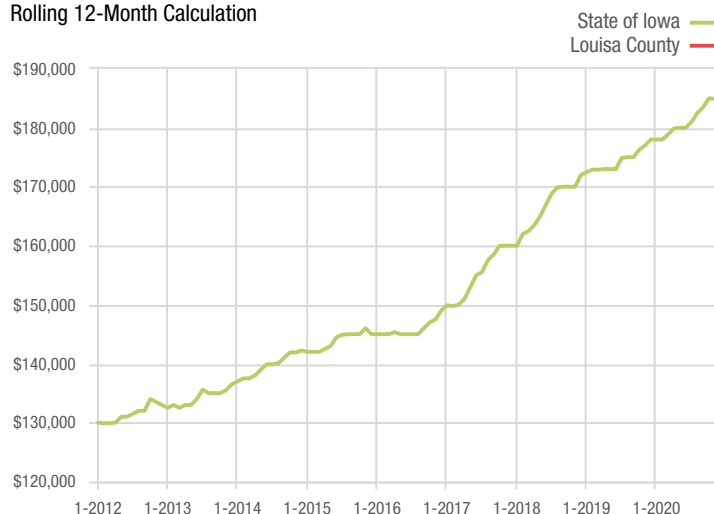
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.