

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

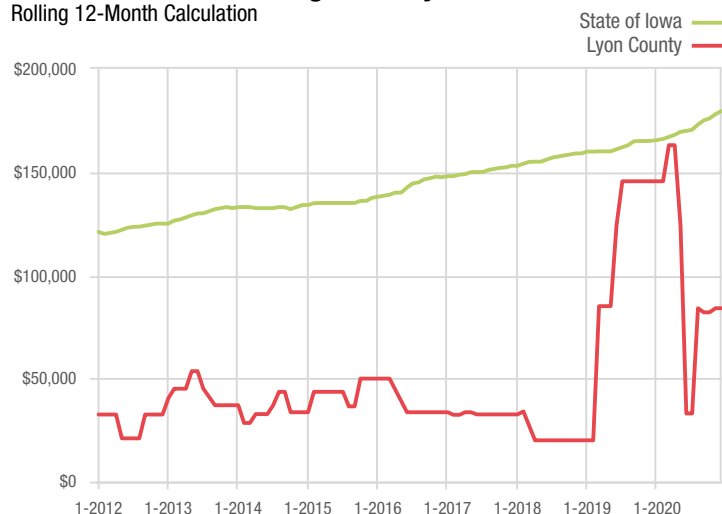
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	3	1	- 66.7%	19	26	+ 36.8%
Pending Sales	0	0	0.0%	4	19	+ 375.0%
Closed Sales	0	0	0.0%	4	14	+ 250.0%
Days on Market Until Sale	—	—	—	98	116	+ 18.4%
Median Sales Price*	—	—	—	\$145,500	\$84,000	- 42.3%
Average Sales Price*	—	—	—	\$142,153	\$85,706	- 39.7%
Percent of List Price Received*	—	—	—	95.8%	86.7%	- 9.5%
Inventory of Homes for Sale	9	11	+ 22.2%	—	—	—
Months Supply of Inventory	6.8	4.1	- 39.7%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

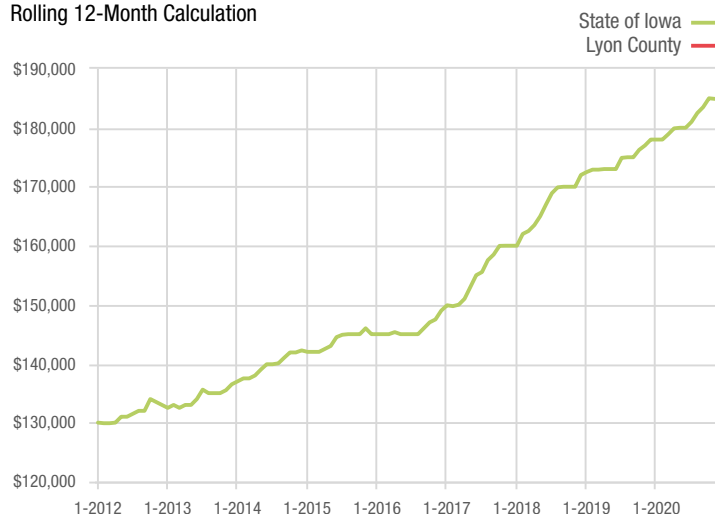
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.