

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Mills County

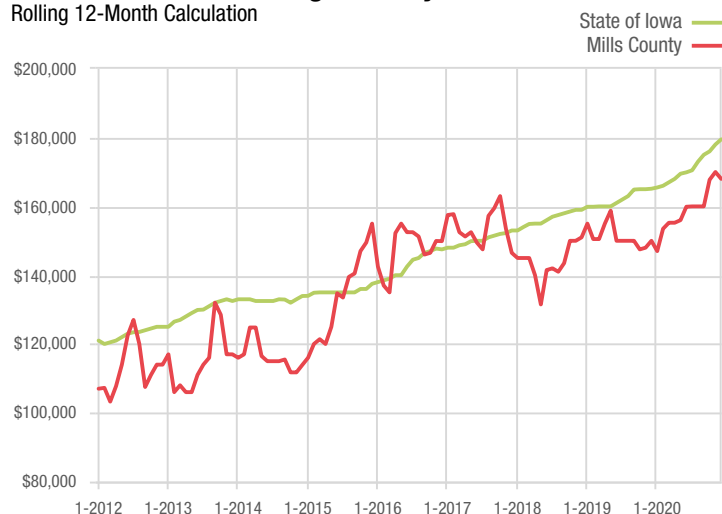
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	2	15	+ 650.0%	157	161	+ 2.5%
Pending Sales	4	12	+ 200.0%	116	136	+ 17.2%
Closed Sales	6	10	+ 66.7%	119	133	+ 11.8%
Days on Market Until Sale	46	11	- 76.1%	27	30	+ 11.1%
Median Sales Price*	\$180,500	\$173,000	- 4.2%	\$150,000	\$168,000	+ 12.0%
Average Sales Price*	\$275,583	\$211,150	- 23.4%	\$186,076	\$200,855	+ 7.9%
Percent of List Price Received*	98.2%	96.7%	- 1.5%	99.0%	98.5%	- 0.5%
Inventory of Homes for Sale	21	15	- 28.6%	—	—	—
Months Supply of Inventory	2.2	1.3	- 40.9%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	2	13	+ 550.0%
Pending Sales	0	0	0.0%	1	2	+ 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	61	21	- 65.6%
Median Sales Price*	—	—	—	\$180,525	\$205,000	+ 13.6%
Average Sales Price*	—	—	—	\$180,525	\$205,000	+ 13.6%
Percent of List Price Received*	—	—	—	97.6%	96.1%	- 1.5%
Inventory of Homes for Sale	0	10	—	—	—	—
Months Supply of Inventory	—	10.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

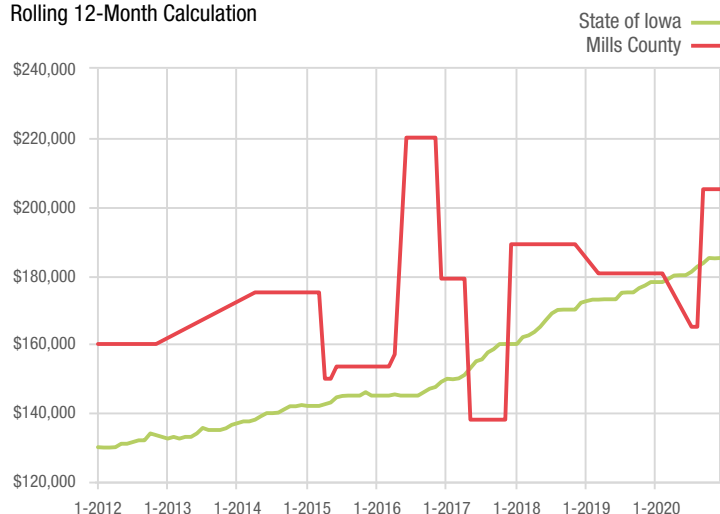
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.