

# Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Webster County

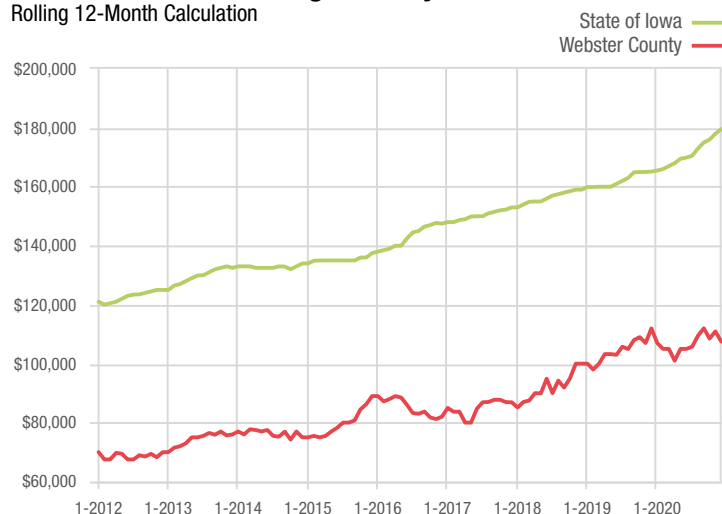
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	15	21	+ 40.0%	556	496	- 10.8%
Pending Sales	24	14	- 41.7%	446	446	0.0%
Closed Sales	29	33	+ 13.8%	444	451	+ 1.6%
Days on Market Until Sale	95	40	- 57.9%	74	74	0.0%
Median Sales Price*	\$119,000	\$90,000	- 24.4%	\$111,950	\$107,500	- 4.0%
Average Sales Price*	\$137,352	\$112,061	- 18.4%	\$126,709	\$131,118	+ 3.5%
Percent of List Price Received*	97.5%	95.7%	- 1.8%	95.1%	94.6%	- 0.5%
Inventory of Homes for Sale	127	94	- 26.0%	—	—	—
Months Supply of Inventory	3.4	2.5	- 26.5%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	3	0	- 100.0%	17	17	0.0%
Pending Sales	0	0	0.0%	14	11	- 21.4%
Closed Sales	0	0	0.0%	14	12	- 14.3%
Days on Market Until Sale	—	—	—	97	183	+ 88.7%
Median Sales Price*	—	—	—	\$154,500	\$166,000	+ 7.4%
Average Sales Price*	—	—	—	\$147,207	\$153,000	+ 3.9%
Percent of List Price Received*	—	—	—	95.9%	96.2%	+ 0.3%
Inventory of Homes for Sale	10	7	- 30.0%	—	—	—
Months Supply of Inventory	6.4	5.1	- 20.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

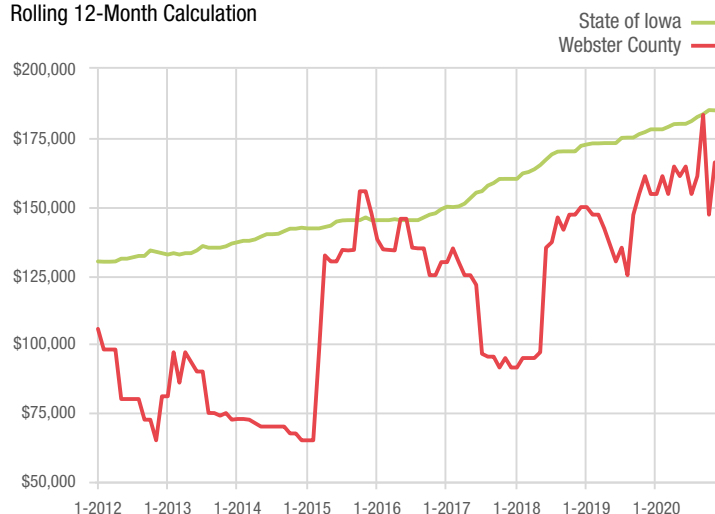
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.