

Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



Winnebago County

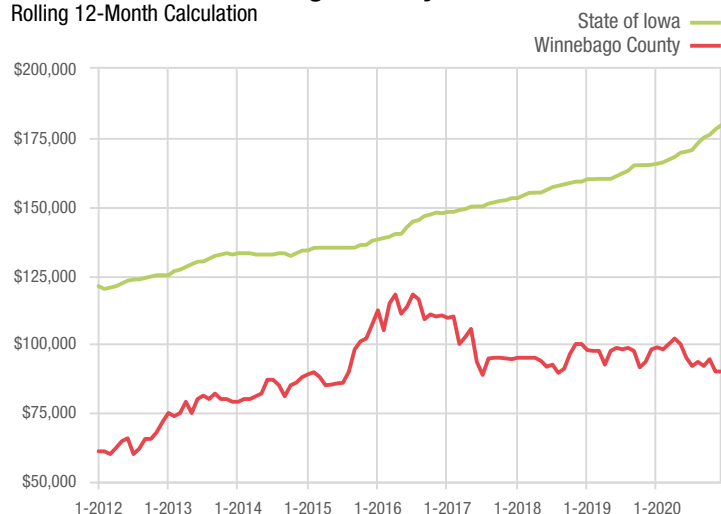
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	11	12	+ 9.1%	134	121	- 9.7%
Pending Sales	9	4	- 55.6%	115	119	+ 3.5%
Closed Sales	12	6	- 50.0%	114	118	+ 3.5%
Days on Market Until Sale	186	40	- 78.5%	138	106	- 23.2%
Median Sales Price*	\$144,425	\$172,800	+ 19.6%	\$98,050	\$90,000	- 8.2%
Average Sales Price*	\$151,971	\$158,117	+ 4.0%	\$106,750	\$100,670	- 5.7%
Percent of List Price Received*	96.2%	99.0%	+ 2.9%	94.5%	94.8%	+ 0.3%
Inventory of Homes for Sale	55	23	- 58.2%	—	—	—
Months Supply of Inventory	5.7	2.3	- 59.6%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	1	0	- 100.0%	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	1	- 50.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	319	74	- 76.8%
Median Sales Price*	—	—	—	\$117,000	\$97,250	- 16.9%
Average Sales Price*	—	—	—	\$117,000	\$97,250	- 16.9%
Percent of List Price Received*	—	—	—	97.1%	97.6%	+ 0.5%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

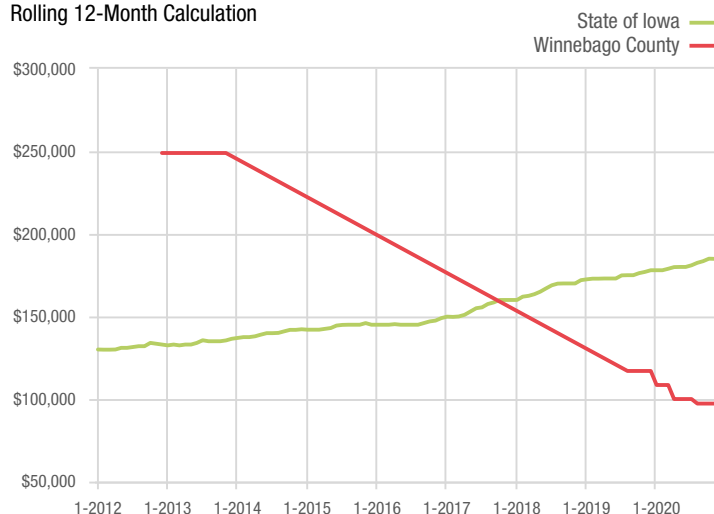
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.