

# Local Market Update – December 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

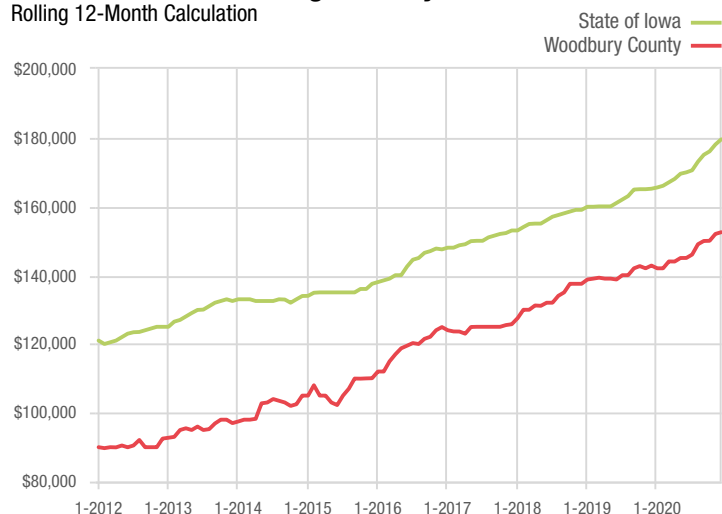
Single-Family Detached	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	73	60	- 17.8%	1,329	1,257	- 5.4%
Pending Sales	53	68	+ 28.3%	1,095	1,203	+ 9.9%
Closed Sales	101	104	+ 3.0%	1,085	1,148	+ 5.8%
Days on Market Until Sale	40	31	- 22.5%	36	40	+ 11.1%
Median Sales Price*	\$145,000	\$153,500	+ 5.9%	\$142,800	\$152,500	+ 6.8%
Average Sales Price*	\$172,147	\$171,988	- 0.1%	\$162,919	\$173,346	+ 6.4%
Percent of List Price Received*	96.7%	98.8%	+ 2.2%	97.7%	98.0%	+ 0.3%
Inventory of Homes for Sale	212	90	- 57.5%	—	—	—
Months Supply of Inventory	2.3	0.9	- 60.9%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	11	4	- 63.6%	118	113	- 4.2%
Pending Sales	11	4	- 63.6%	101	80	- 20.8%
Closed Sales	11	10	- 9.1%	85	89	+ 4.7%
Days on Market Until Sale	80	92	+ 15.0%	83	67	- 19.3%
Median Sales Price*	\$259,950	\$263,376	+ 1.3%	\$240,000	\$267,500	+ 11.5%
Average Sales Price*	\$253,702	\$286,225	+ 12.8%	\$227,588	\$256,975	+ 12.9%
Percent of List Price Received*	103.4%	106.2%	+ 2.7%	100.6%	101.1%	+ 0.5%
Inventory of Homes for Sale	36	35	- 2.8%	—	—	—
Months Supply of Inventory	4.3	5.3	+ 23.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

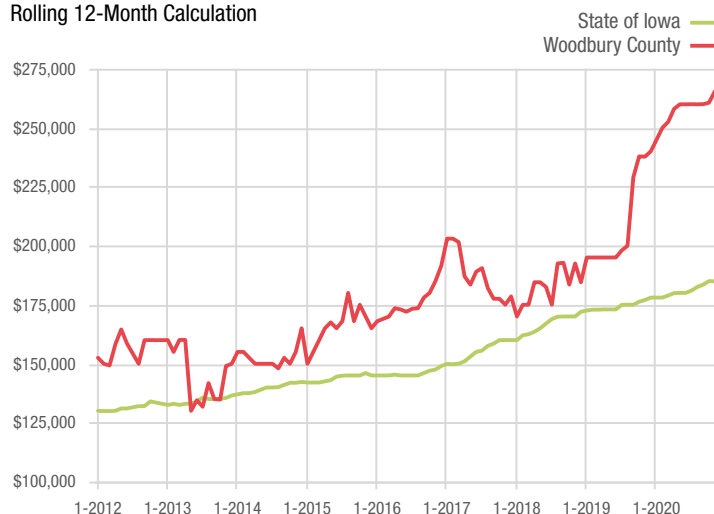
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.