

# Local Market Update – March 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Buchanan County

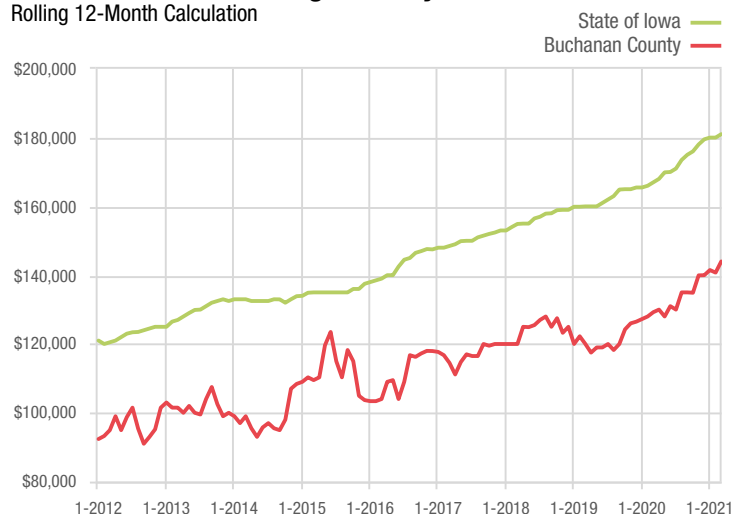
Single-Family Detached	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	21	17	- 19.0%	52	42	- 19.2%
Pending Sales	12	19	+ 58.3%	36	38	+ 5.6%
Closed Sales	13	18	+ 38.5%	36	36	0.0%
Days on Market Until Sale	100	26	- 74.0%	67	37	- 44.8%
Median Sales Price*	\$118,000	<b>\$159,700</b>	+ 35.3%	\$117,750	<b>\$138,250</b>	+ 17.4%
Average Sales Price*	\$150,262	<b>\$181,497</b>	+ 20.8%	\$152,676	<b>\$168,054</b>	+ 10.1%
Percent of List Price Received*	92.8%	<b>96.7%</b>	+ 4.2%	95.1%	<b>95.7%</b>	+ 0.6%
Inventory of Homes for Sale	64	30	- 53.1%	—	—	—
Months Supply of Inventory	3.9	1.8	- 53.8%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	3	—
Median Sales Price*	—	—	—	—	<b>\$169,900</b>	—
Average Sales Price*	—	—	—	—	<b>\$169,900</b>	—
Percent of List Price Received*	—	—	—	—	<b>100.0%</b>	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	1.0	+ 25.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

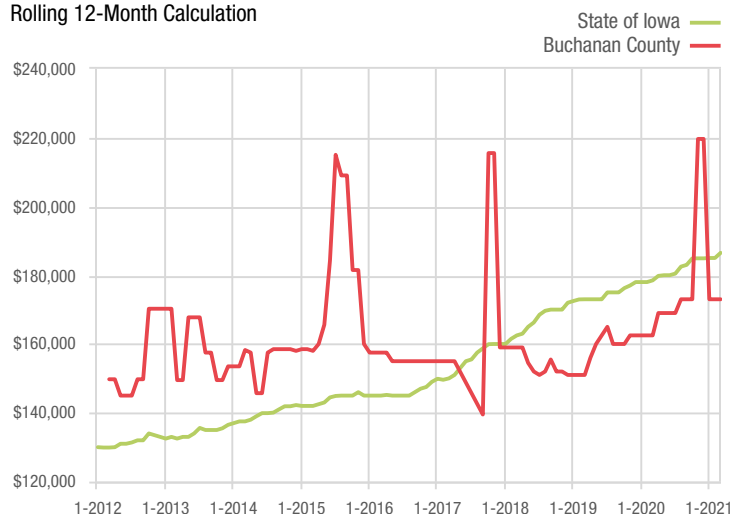
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.