

Local Market Update – March 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hamilton County

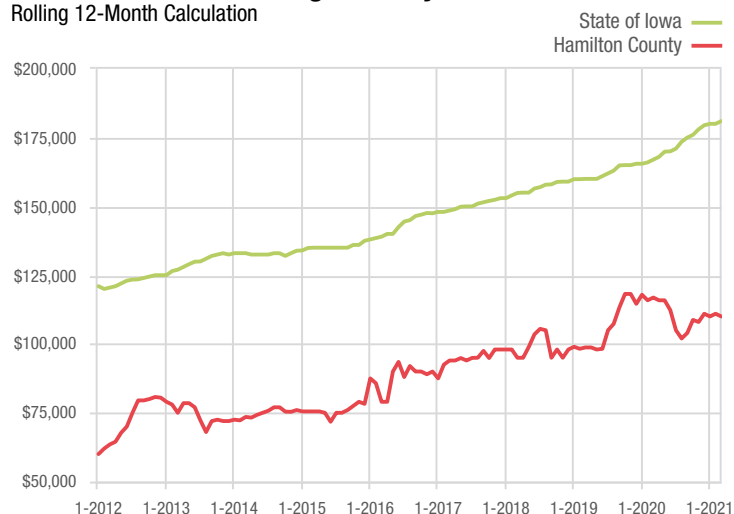
Single-Family Detached	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	14	16	+ 14.3%	45	42	- 6.7%
Pending Sales	7	13	+ 85.7%	24	43	+ 79.2%
Closed Sales	10	17	+ 70.0%	29	36	+ 24.1%
Days on Market Until Sale	84	59	- 29.8%	115	80	- 30.4%
Median Sales Price*	\$81,500	\$100,000	+ 22.7%	\$94,000	\$100,000	+ 6.4%
Average Sales Price*	\$129,290	\$128,294	- 0.8%	\$113,492	\$125,010	+ 10.1%
Percent of List Price Received*	91.0%	94.9%	+ 4.3%	89.6%	95.7%	+ 6.8%
Inventory of Homes for Sale	64	31	- 51.6%	—	—	—
Months Supply of Inventory	6.1	2.0	- 67.2%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

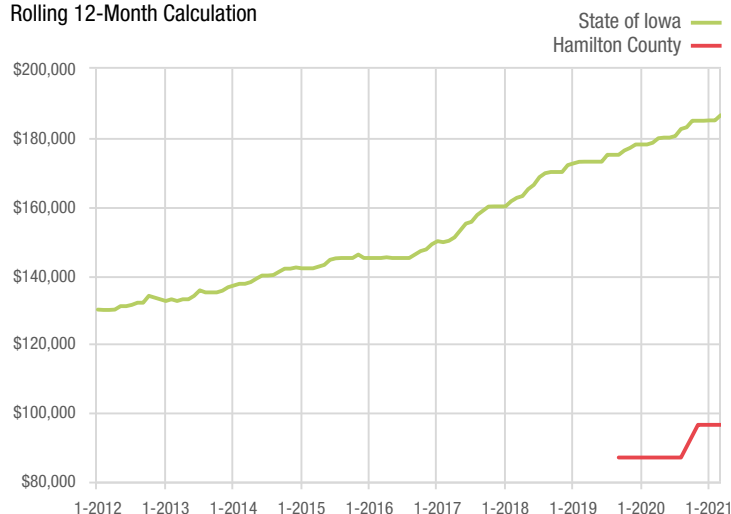
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.