

# Local Market Update – March 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Webster County

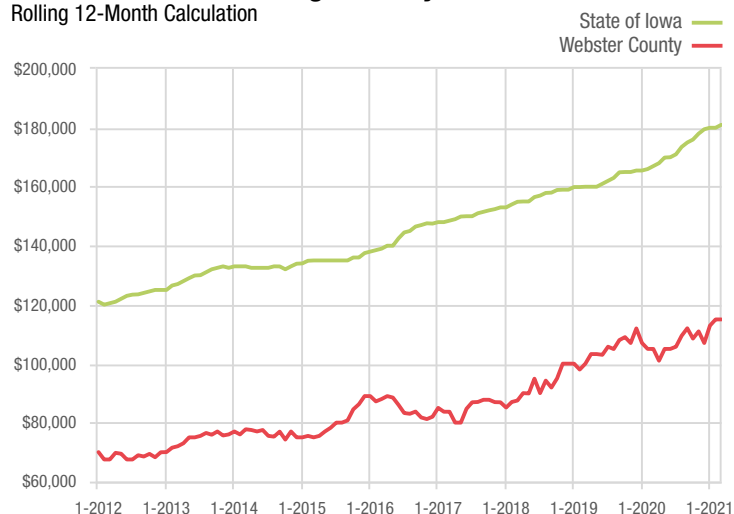
Single-Family Detached	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	48	48	0.0%	114	94	- 17.5%
Pending Sales	39	23	- 41.0%	93	64	- 31.2%
Closed Sales	26	24	- 7.7%	74	70	- 5.4%
Days on Market Until Sale	112	45	- 59.8%	101	39	- 61.4%
Median Sales Price*	\$82,450	\$103,258	+ 25.2%	\$75,000	\$112,500	+ 50.0%
Average Sales Price*	\$126,501	\$116,861	- 7.6%	\$102,768	\$122,528	+ 19.2%
Percent of List Price Received*	91.7%	95.1%	+ 3.7%	91.2%	94.8%	+ 3.9%
Inventory of Homes for Sale	124	86	- 30.6%	—	—	—
Months Supply of Inventory	3.4	2.4	- 29.4%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	2	2	0.0%	8	3	- 62.5%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	105	—	—	348	—	—
Median Sales Price*	\$72,500	—	—	\$150,750	—	—
Average Sales Price*	\$72,500	—	—	\$150,750	—	—
Percent of List Price Received*	93.1%	—	—	96.3%	—	—
Inventory of Homes for Sale	16	9	- 43.8%	—	—	—
Months Supply of Inventory	10.3	6.0	- 41.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

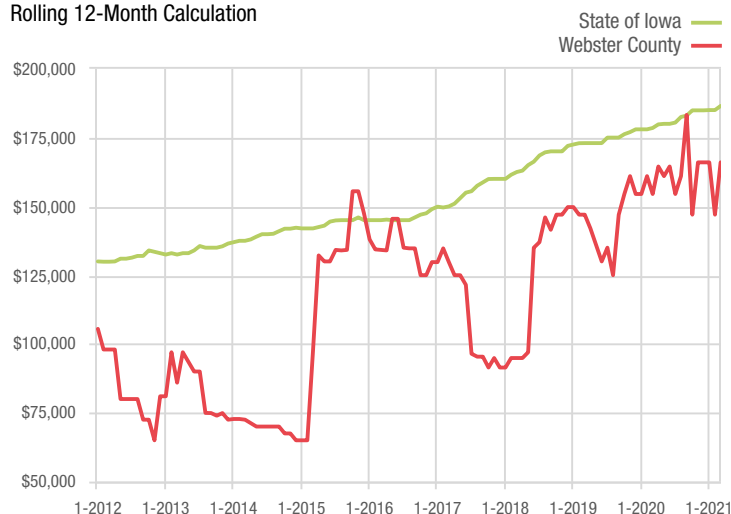
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.