Local Market Update – April 2021A Research Tool Provided by Iowa Association of REALTORS®

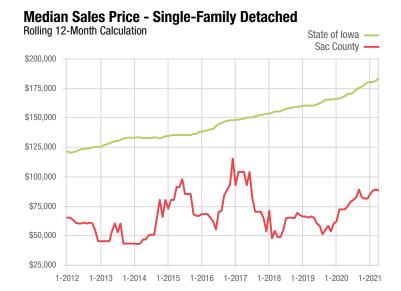


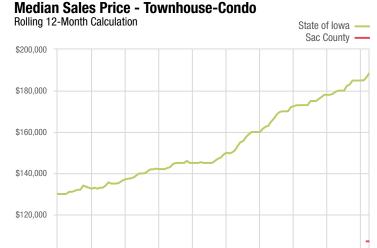
Sac County

Single-Family Detached		April			Year to Date	
Key Metrics	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change
New Listings	6	5	- 16.7%	15	13	- 13.3%
Pending Sales	4	2	- 50.0%	12	10	- 16.7%
Closed Sales	1	1	0.0%	8	11	+ 37.5%
Days on Market Until Sale	51	4	- 92.2%	74	59	- 20.3%
Median Sales Price*	\$117,000	\$25,000	- 78.6%	\$72,500	\$88,900	+ 22.6%
Average Sales Price*	\$117,000	\$25,000	- 78.6%	\$74,438	\$79,673	+ 7.0%
Percent of List Price Received*	93.7%	100.0%	+ 6.7%	87.3%	89.3%	+ 2.3%
Inventory of Homes for Sale	13	8	- 38.5%		_	
Months Supply of Inventory	4.6	2.0	- 56.5%			

Townhouse-Condo		April			Year to Date			
Key Metrics	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change		
New Listings	0	0	0.0%	1	0	- 100.0%		
Pending Sales	0	0	0.0%	0	1	_		
Closed Sales	0	0	0.0%	0	1			
Days on Market Until Sale	_		_		158	_		
Median Sales Price*	_		_		\$107,000			
Average Sales Price*	_		_		\$107,000	_		
Percent of List Price Received*	_		_		93.4%			
Inventory of Homes for Sale	1	0	- 100.0%		_	_		
Months Supply of Inventory			_		_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

\$100,000

1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021