Local Market Update – January 2022A Research Tool Provided by Iowa Association of REALTORS®



Black Hawk County

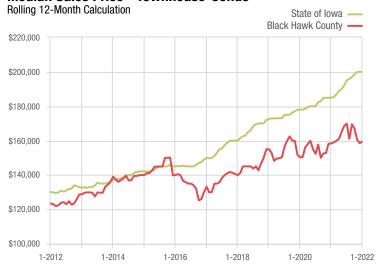
Single-Family Detached	January			Year to Date			
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change	
New Listings	109	96	- 11.9%	109	96	- 11.9%	
Pending Sales	131	125	- 4.6%	131	125	- 4.6%	
Closed Sales	110	97	- 11.8%	110	97	- 11.8%	
Days on Market Until Sale	38	29	- 23.7%	38	29	- 23.7%	
Median Sales Price*	\$156,500	\$170,000	+ 8.6%	\$156,500	\$170,000	+ 8.6%	
Average Sales Price*	\$184,055	\$206,113	+ 12.0%	\$184,055	\$206,113	+ 12.0%	
Percent of List Price Received*	97.0%	97.7%	+ 0.7%	97.0%	97.7%	+ 0.7%	
Inventory of Homes for Sale	203	116	- 42.9%				
Months Supply of Inventory	1.3	0.7	- 46.2%				

Townhouse-Condo	January			Year to Date			
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change	
New Listings	15	13	- 13.3%	15	13	- 13.3%	
Pending Sales	13	13	0.0%	13	13	0.0%	
Closed Sales	13	12	- 7.7%	13	12	- 7.7%	
Days on Market Until Sale	40	38	- 5.0%	40	38	- 5.0%	
Median Sales Price*	\$126,000	\$152,500	+ 21.0%	\$126,000	\$152,500	+ 21.0%	
Average Sales Price*	\$153,292	\$162,000	+ 5.7%	\$153,292	\$162,000	+ 5.7%	
Percent of List Price Received*	95.6%	97.7%	+ 2.2%	95.6%	97.7%	+ 2.2%	
Inventory of Homes for Sale	17	14	- 17.6%		_	_	
Months Supply of Inventory	1.0	1.1	+ 10.0%			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Black Hawk County \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 1-2014 1-2016 1-2018 1-2020 1-2022

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.