

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Buchanan County

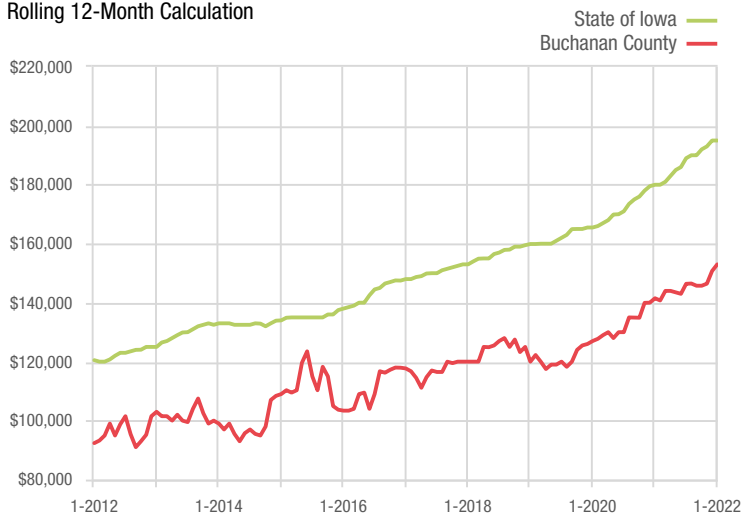
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 16 | 9 | - 43.8% | 16 | 9 | - 43.8% |
| Pending Sales | 14 | 8 | - 42.9% | 14 | 8 | - 42.9% |
| Closed Sales | 6 | 13 | + 116.7% | 6 | 13 | + 116.7% |
| Days on Market Until Sale | 20 | 20 | 0.0% | 20 | 20 | 0.0% |
| Median Sales Price* | \$120,750 | \$170,000 | + 40.8% | \$120,750 | \$170,000 | + 40.8% |
| Average Sales Price* | \$159,167 | \$179,846 | + 13.0% | \$159,167 | \$179,846 | + 13.0% |
| Percent of List Price Received* | 96.6% | 96.8% | + 0.2% | 96.6% | 96.8% | + 0.2% |
| Inventory of Homes for Sale | 30 | 19 | - 36.7% | — | — | — |
| Months Supply of Inventory | 1.8 | 1.1 | - 38.9% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% |
| Days on Market Until Sale | 3 | — | — | 3 | — | — |
| Median Sales Price* | \$169,900 | — | — | \$169,900 | — | — |
| Average Sales Price* | \$169,900 | — | — | \$169,900 | — | — |
| Percent of List Price Received* | 100.0% | — | — | 100.0% | — | — |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | 0.7 | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

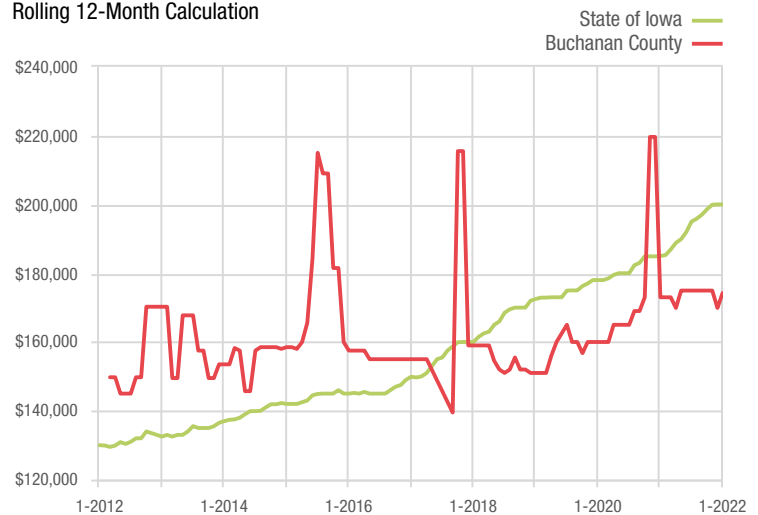
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.