Local Market Update – January 2022A Research Tool Provided by Iowa Association of REALTORS®



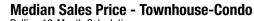
Buena Vista County

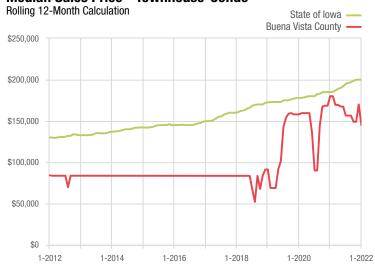
Single-Family Detached		January			Year to Date			
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change		
New Listings	8	7	- 12.5%	8	7	- 12.5%		
Pending Sales	9	9	0.0%	9	9	0.0%		
Closed Sales	13	11	- 15.4%	13	11	- 15.4%		
Days on Market Until Sale	95	37	- 61.1%	95	37	- 61.1%		
Median Sales Price*	\$138,000	\$140,000	+ 1.4%	\$138,000	\$140,000	+ 1.4%		
Average Sales Price*	\$139,240	\$158,420	+ 13.8%	\$139,240	\$158,420	+ 13.8%		
Percent of List Price Received*	96.2%	103.4%	+ 7.5%	96.2%	103.4%	+ 7.5%		
Inventory of Homes for Sale	19	14	- 26.3%		_	_		
Months Supply of Inventory	1.2	0.9	- 25.0%			<u></u>		

Townhouse-Condo		January			Year to Date			
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change		
New Listings	1	2	+ 100.0%	1	2	+ 100.0%		
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%		
Closed Sales	2	1	- 50.0%	2	1	- 50.0%		
Days on Market Until Sale	4	0	- 100.0%	4	0	- 100.0%		
Median Sales Price*	\$207,450	\$219,000	+ 5.6%	\$207,450	\$219,000	+ 5.6%		
Average Sales Price*	\$207,450	\$219,000	+ 5.6%	\$207,450	\$219,000	+ 5.6%		
Percent of List Price Received*	99.8%	99.5%	- 0.3%	99.8%	99.5%	- 0.3%		
Inventory of Homes for Sale	0	10	_		_	_		
Months Supply of Inventory		3.9	_		_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Buena Vista County -\$300,000 \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.