

# Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Calhoun County

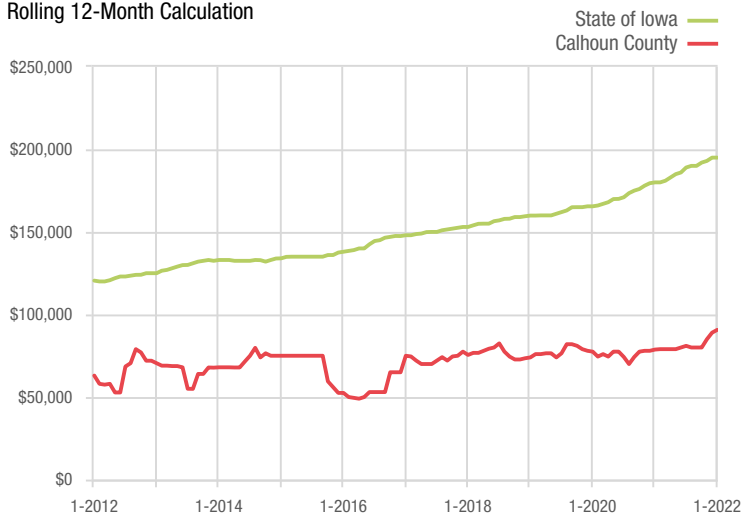
| Single-Family Detached          | January  |           |          | Year to Date |             |          |
|---------------------------------|----------|-----------|----------|--------------|-------------|----------|
|                                 | 2021     | 2022      | % Change | Thru 1-2021  | Thru 1-2022 | % Change |
| New Listings                    | 2        | 7         | + 250.0% | 2            | 7           | + 250.0% |
| Pending Sales                   | 6        | 3         | - 50.0%  | 6            | 3           | - 50.0%  |
| Closed Sales                    | 6        | 3         | - 50.0%  | 6            | 3           | - 50.0%  |
| Days on Market Until Sale       | 70       | 142       | + 102.9% | 70           | 142         | + 102.9% |
| Median Sales Price*             | \$63,000 | \$125,000 | + 98.4%  | \$63,000     | \$125,000   | + 98.4%  |
| Average Sales Price*            | \$65,833 | \$100,000 | + 51.9%  | \$65,833     | \$100,000   | + 51.9%  |
| Percent of List Price Received* | 94.1%    | 89.1%     | - 5.3%   | 94.1%        | 89.1%       | - 5.3%   |
| Inventory of Homes for Sale     | 17       | 21        | + 23.5%  | —            | —           | —        |
| Months Supply of Inventory      | 2.6      | 3.3       | + 26.9%  | —            | —           | —        |

| Townhouse-Condo                 | January |      |          | Year to Date |             |          |
|---------------------------------|---------|------|----------|--------------|-------------|----------|
|                                 | 2021    | 2022 | % Change | Thru 1-2021  | Thru 1-2022 | % Change |
| New Listings                    | 0       | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Pending Sales                   | 0       | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 0       | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Days on Market Until Sale       | —       | —    | —        | —            | —           | —        |
| Median Sales Price*             | —       | —    | —        | —            | —           | —        |
| Average Sales Price*            | —       | —    | —        | —            | —           | —        |
| Percent of List Price Received* | —       | —    | —        | —            | —           | —        |
| Inventory of Homes for Sale     | 0       | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —       | —    | —        | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

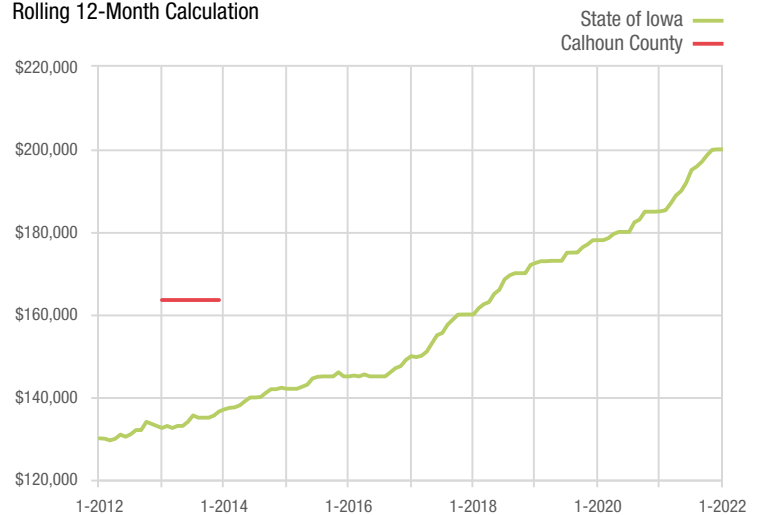
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.