

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Cass County

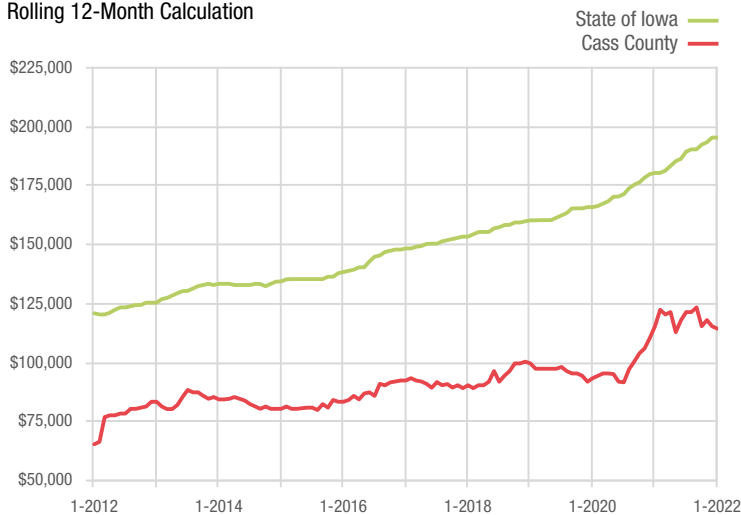
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	10	9	- 10.0%	10	9	- 10.0%
Pending Sales	10	7	- 30.0%	10	7	- 30.0%
Closed Sales	14	14	0.0%	14	14	0.0%
Days on Market Until Sale	101	56	- 44.6%	101	56	- 44.6%
Median Sales Price*	\$152,000	\$107,000	- 29.6%	\$152,000	\$107,000	- 29.6%
Average Sales Price*	\$133,171	\$109,814	- 17.5%	\$133,171	\$109,814	- 17.5%
Percent of List Price Received*	93.2%	91.5%	- 1.8%	93.2%	91.5%	- 1.8%
Inventory of Homes for Sale	27	24	- 11.1%	—	—	—
Months Supply of Inventory	2.1	1.9	- 9.5%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	2.5	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

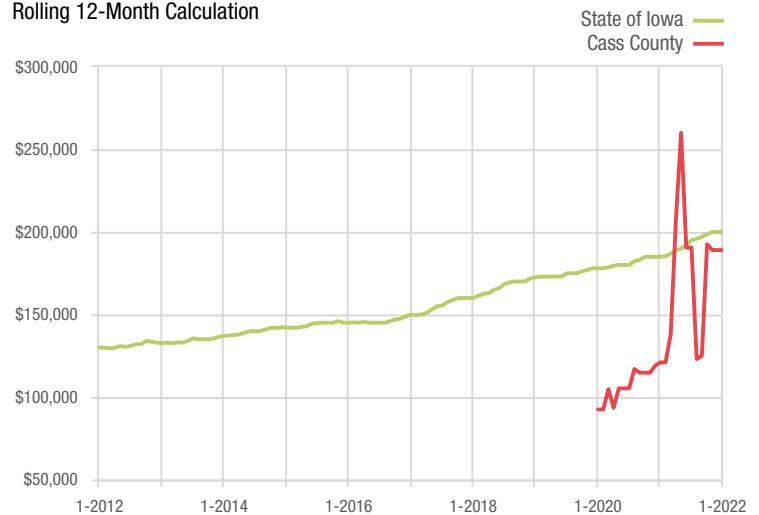
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.