

# Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Clay County

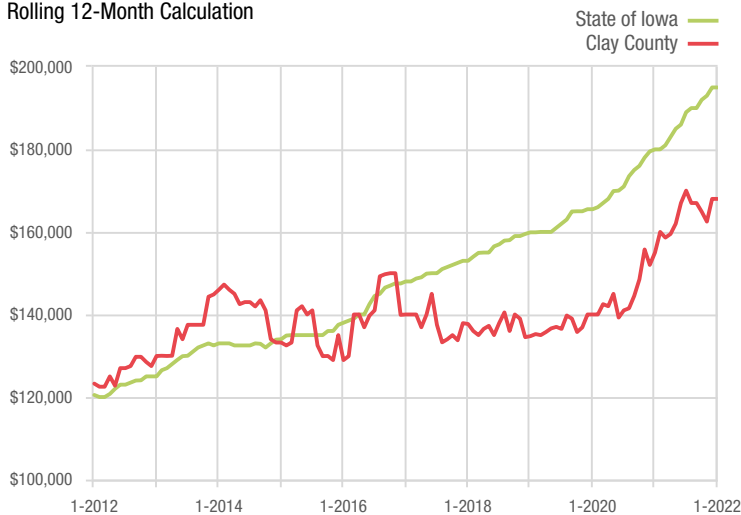
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
<b>Key Metrics</b>						
New Listings	13	<b>26</b>	+ 100.0%	13	<b>26</b>	+ 100.0%
Pending Sales	15	<b>23</b>	+ 53.3%	15	<b>23</b>	+ 53.3%
Closed Sales	14	<b>10</b>	- 28.6%	14	<b>10</b>	- 28.6%
Days on Market Until Sale	78	<b>32</b>	- 59.0%	78	<b>32</b>	- 59.0%
Median Sales Price*	\$172,000	<b>\$170,450</b>	- 0.9%	\$172,000	<b>\$170,450</b>	- 0.9%
Average Sales Price*	\$215,643	<b>\$152,250</b>	- 29.4%	\$215,643	<b>\$152,250</b>	- 29.4%
Percent of List Price Received*	96.6%	<b>95.6%</b>	- 1.0%	96.6%	<b>95.6%</b>	- 1.0%
Inventory of Homes for Sale	42	<b>36</b>	- 14.3%	—	—	—
Months Supply of Inventory	1.5	<b>1.2</b>	- 20.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
<b>Key Metrics</b>						
New Listings	0	<b>2</b>	—	0	<b>2</b>	—
Pending Sales	1	<b>1</b>	0.0%	1	<b>1</b>	0.0%
Closed Sales	0	<b>0</b>	0.0%	0	<b>0</b>	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	3	<b>2</b>	- 33.3%	—	—	—
Months Supply of Inventory	1.8	<b>0.9</b>	- 50.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

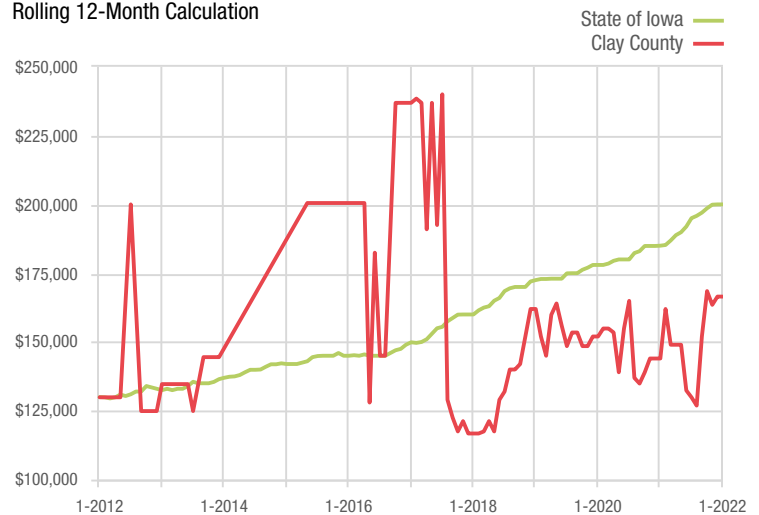
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.