

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Clinton County

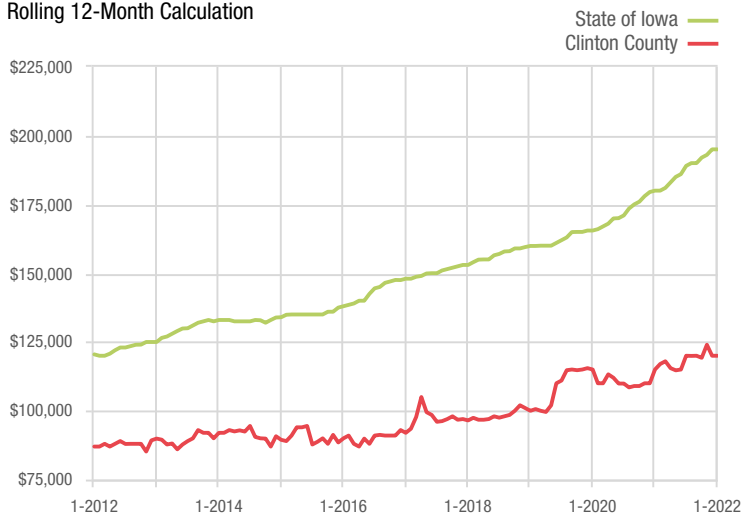
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| New Listings | 45 | 41 | - 8.9% | 45 | 41 | - 8.9% |
| Pending Sales | 41 | 49 | + 19.5% | 41 | 49 | + 19.5% |
| Closed Sales | 32 | 43 | + 34.4% | 32 | 43 | + 34.4% |
| Days on Market Until Sale | 57 | 41 | - 28.1% | 57 | 41 | - 28.1% |
| Median Sales Price* | \$128,350 | \$129,950 | + 1.2% | \$128,350 | \$129,950 | + 1.2% |
| Average Sales Price* | \$129,566 | \$157,900 | + 21.9% | \$129,566 | \$157,900 | + 21.9% |
| Percent of List Price Received* | 97.6% | 96.3% | - 1.3% | 97.6% | 96.3% | - 1.3% |
| Inventory of Homes for Sale | 113 | 89 | - 21.2% | — | — | — |
| Months Supply of Inventory | 2.5 | 1.7 | - 32.0% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| New Listings | 0 | 5 | — | 0 | 5 | — |
| Pending Sales | 1 | 1 | 0.0% | 1 | 1 | 0.0% |
| Closed Sales | 2 | 1 | - 50.0% | 2 | 1 | - 50.0% |
| Days on Market Until Sale | 64 | 0 | - 100.0% | 64 | 0 | - 100.0% |
| Median Sales Price* | \$130,000 | \$119,900 | - 7.8% | \$130,000 | \$119,900 | - 7.8% |
| Average Sales Price* | \$130,000 | \$119,900 | - 7.8% | \$130,000 | \$119,900 | - 7.8% |
| Percent of List Price Received* | 99.3% | 100.0% | + 0.7% | 99.3% | 100.0% | + 0.7% |
| Inventory of Homes for Sale | 10 | 4 | - 60.0% | — | — | — |
| Months Supply of Inventory | 4.5 | 1.4 | - 68.9% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

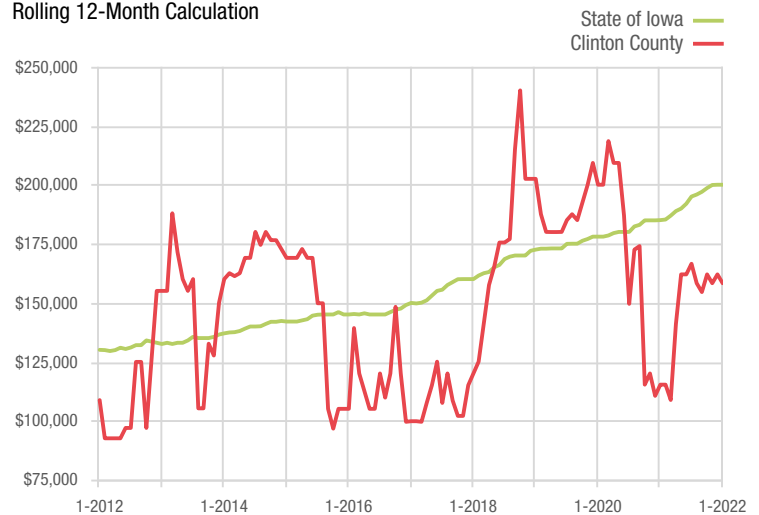
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.