

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Dallas County

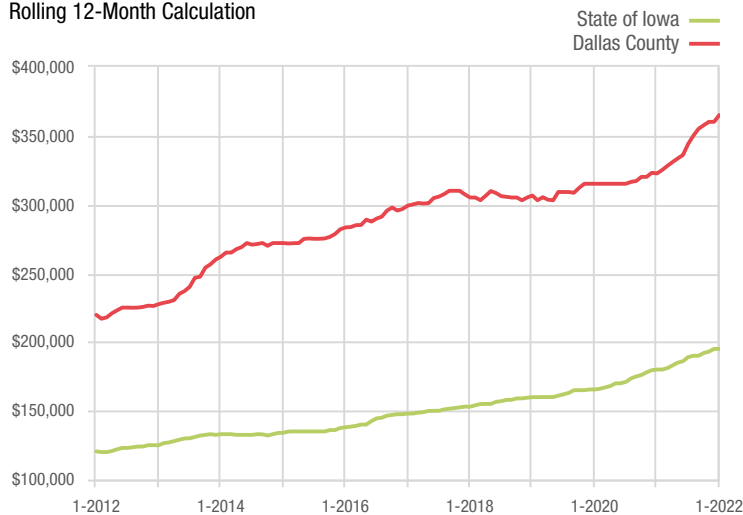
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 142 | 158 | + 11.3% | 142 | 158 | + 11.3% |
| Pending Sales | 118 | 116 | - 1.7% | 118 | 116 | - 1.7% |
| Closed Sales | 117 | 113 | - 3.4% | 117 | 113 | - 3.4% |
| Days on Market Until Sale | 39 | 46 | + 17.9% | 39 | 46 | + 17.9% |
| Median Sales Price* | \$299,990 | \$390,000 | + 30.0% | \$299,990 | \$390,000 | + 30.0% |
| Average Sales Price* | \$331,094 | \$405,706 | + 22.5% | \$331,094 | \$405,706 | + 22.5% |
| Percent of List Price Received* | 99.5% | 99.9% | + 0.4% | 99.5% | 99.9% | + 0.4% |
| Inventory of Homes for Sale | 621 | 623 | + 0.3% | — | — | — |
| Months Supply of Inventory | 3.7 | 3.4 | - 8.1% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 73 | 54 | - 26.0% | 73 | 54 | - 26.0% |
| Pending Sales | 50 | 39 | - 22.0% | 50 | 39 | - 22.0% |
| Closed Sales | 39 | 43 | + 10.3% | 39 | 43 | + 10.3% |
| Days on Market Until Sale | 55 | 42 | - 23.6% | 55 | 42 | - 23.6% |
| Median Sales Price* | \$188,500 | \$235,000 | + 24.7% | \$188,500 | \$235,000 | + 24.7% |
| Average Sales Price* | \$193,302 | \$253,977 | + 31.4% | \$193,302 | \$253,977 | + 31.4% |
| Percent of List Price Received* | 98.8% | 99.3% | + 0.5% | 98.8% | 99.3% | + 0.5% |
| Inventory of Homes for Sale | 220 | 190 | - 13.6% | — | — | — |
| Months Supply of Inventory | 3.9 | 3.1 | - 20.5% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

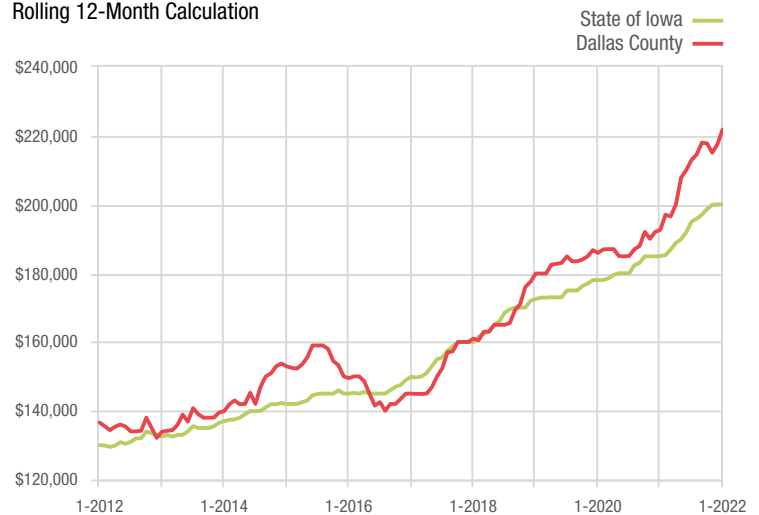
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.