

# Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Des Moines County

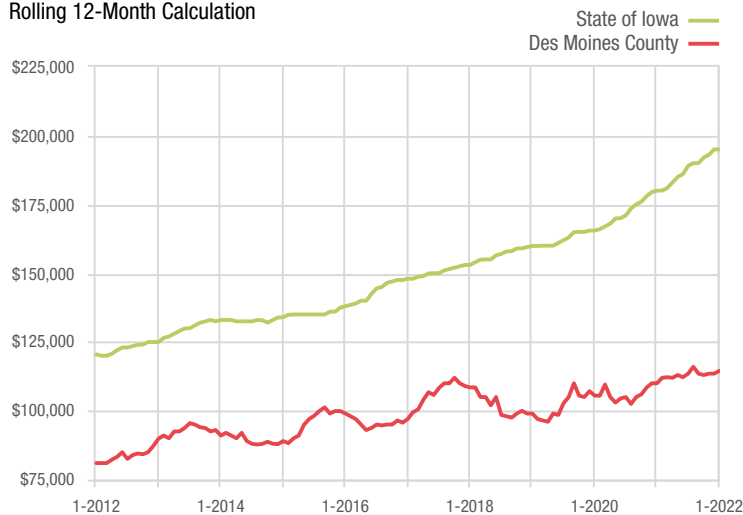
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
<b>Key Metrics</b>						
New Listings	39	<b>47</b>	+ 20.5%	39	<b>47</b>	+ 20.5%
Pending Sales	38	<b>27</b>	- 28.9%	38	<b>27</b>	- 28.9%
Closed Sales	33	<b>32</b>	- 3.0%	33	<b>32</b>	- 3.0%
Days on Market Until Sale	100	<b>67</b>	- 33.0%	100	<b>67</b>	- 33.0%
Median Sales Price*	\$95,000	<b>\$124,000</b>	+ 30.5%	\$95,000	<b>\$124,000</b>	+ 30.5%
Average Sales Price*	\$129,864	<b>\$142,078</b>	+ 9.4%	\$129,864	<b>\$142,078</b>	+ 9.4%
Percent of List Price Received*	95.8%	<b>93.9%</b>	- 2.0%	95.8%	<b>93.9%</b>	- 2.0%
Inventory of Homes for Sale	170	<b>105</b>	- 38.2%	—	—	—
Months Supply of Inventory	3.7	<b>1.9</b>	- 48.6%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
<b>Key Metrics</b>						
New Listings	0	<b>4</b>	—	0	<b>4</b>	—
Pending Sales	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Closed Sales	1	<b>1</b>	0.0%	1	<b>1</b>	0.0%
Days on Market Until Sale	267	<b>4</b>	- 98.5%	267	<b>4</b>	- 98.5%
Median Sales Price*	\$331,500	<b>\$188,700</b>	- 43.1%	\$331,500	<b>\$188,700</b>	- 43.1%
Average Sales Price*	\$331,500	<b>\$188,700</b>	- 43.1%	\$331,500	<b>\$188,700</b>	- 43.1%
Percent of List Price Received*	99.1%	<b>100.0%</b>	+ 0.9%	99.1%	<b>100.0%</b>	+ 0.9%
Inventory of Homes for Sale	5	<b>5</b>	0.0%	—	—	—
Months Supply of Inventory	5.0	<b>2.9</b>	- 42.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

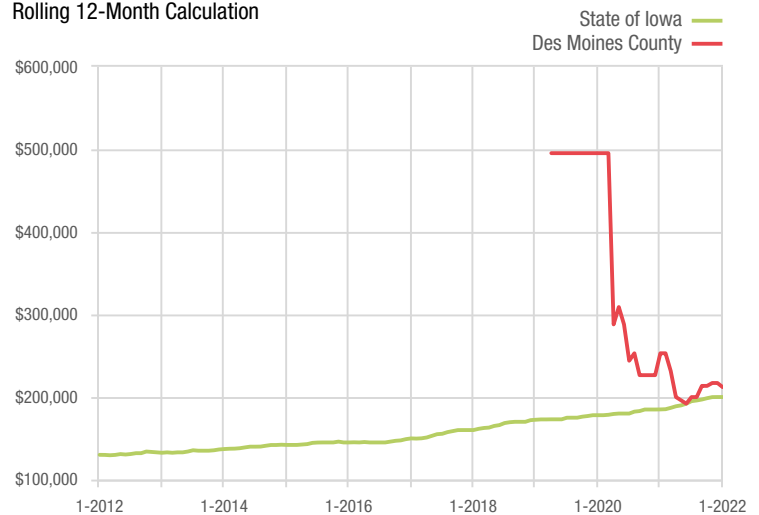
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.