Local Market Update – January 2022A Research Tool Provided by Iowa Association of REALTORS®

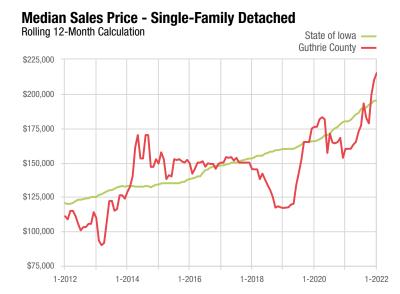


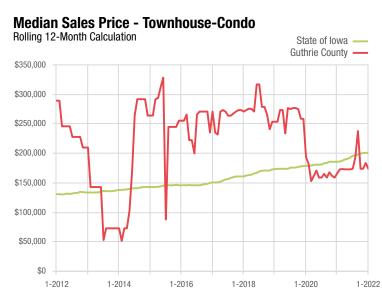
Guthrie County

Single-Family Detached	January			Year to Date			
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change	
New Listings	16	4	- 75.0%	16	4	- 75.0%	
Pending Sales	6	8	+ 33.3%	6	8	+ 33.3%	
Closed Sales	7	10	+ 42.9%	7	10	+ 42.9%	
Days on Market Until Sale	74	33	- 55.4%	74	33	- 55.4%	
Median Sales Price*	\$210,000	\$234,496	+ 11.7%	\$210,000	\$234,496	+ 11.7%	
Average Sales Price*	\$221,872	\$344,702	+ 55.4%	\$221,872	\$344,702	+ 55.4%	
Percent of List Price Received*	97.9%	100.2%	+ 2.3%	97.9%	100.2%	+ 2.3%	
Inventory of Homes for Sale	44	38	- 13.6%				
Months Supply of Inventory	3.1	2.6	- 16.1%				

Townhouse-Condo		January			Year to Date			
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	2	0	- 100.0%	2	0	- 100.0%		
Closed Sales	1	0	- 100.0%	1	0	- 100.0%		
Days on Market Until Sale	270	_	_	270	_	_		
Median Sales Price*	\$192,500		_	\$192,500				
Average Sales Price*	\$192,500	_	_	\$192,500	_	_		
Percent of List Price Received*	96.3%		_	96.3%				
Inventory of Homes for Sale	4	0	- 100.0%		_	_		
Months Supply of Inventory	1.8	_	_					

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.