

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

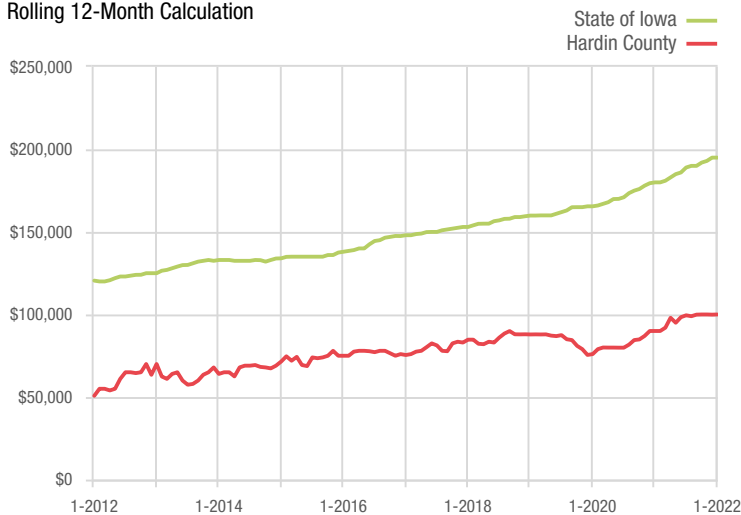
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	20	21	+ 5.0%	20	21	+ 5.0%
Pending Sales	21	19	- 9.5%	21	19	- 9.5%
Closed Sales	16	20	+ 25.0%	16	20	+ 25.0%
Days on Market Until Sale	71	42	- 40.8%	71	42	- 40.8%
Median Sales Price*	\$81,250	\$119,500	+ 47.1%	\$81,250	\$119,500	+ 47.1%
Average Sales Price*	\$89,119	\$106,680	+ 19.7%	\$89,119	\$106,680	+ 19.7%
Percent of List Price Received*	93.8%	91.6%	- 2.3%	93.8%	91.6%	- 2.3%
Inventory of Homes for Sale	55	30	- 45.5%	—	—	—
Months Supply of Inventory	2.8	1.4	- 50.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

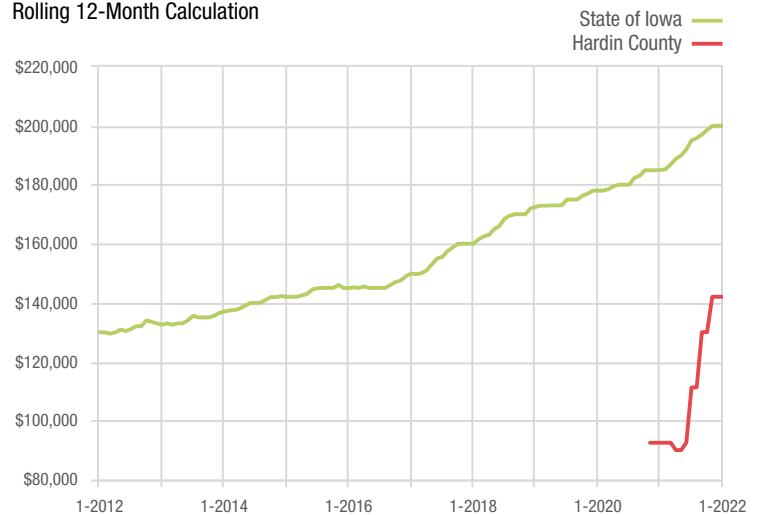
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.