

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Henry County

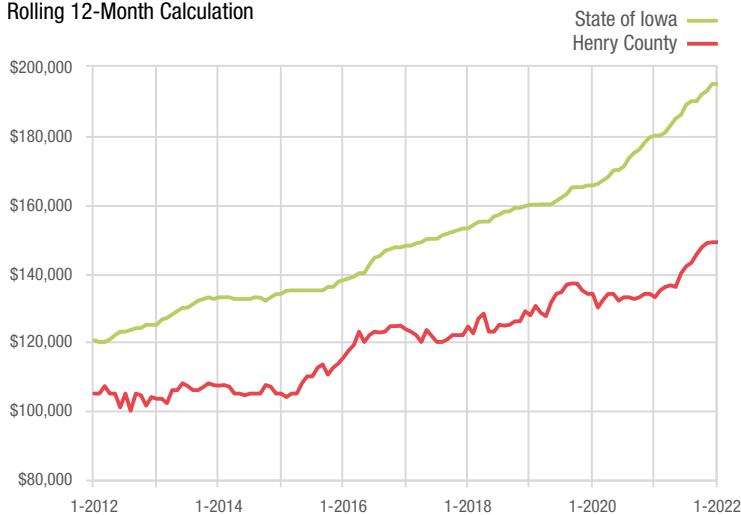
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	35	23	- 34.3%	35	23	- 34.3%
Pending Sales	40	35	- 12.5%	40	35	- 12.5%
Closed Sales	31	46	+ 48.4%	31	46	+ 48.4%
Days on Market Until Sale	67	39	- 41.8%	67	39	- 41.8%
Median Sales Price*	\$100,000	\$118,750	+ 18.8%	\$100,000	\$118,750	+ 18.8%
Average Sales Price*	\$117,735	\$128,881	+ 9.5%	\$117,735	\$128,881	+ 9.5%
Percent of List Price Received*	93.5%	95.4%	+ 2.0%	93.5%	95.4%	+ 2.0%
Inventory of Homes for Sale	65	67	+ 3.1%	—	—	—
Months Supply of Inventory	1.2	1.2	0.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	2	0	- 100.0%	2	0	- 100.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	9	20	+ 122.2%	9	20	+ 122.2%
Median Sales Price*	\$162,500	\$150,000	- 7.7%	\$162,500	\$150,000	- 7.7%
Average Sales Price*	\$162,500	\$150,000	- 7.7%	\$162,500	\$150,000	- 7.7%
Percent of List Price Received*	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	2.9	1.3	- 55.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

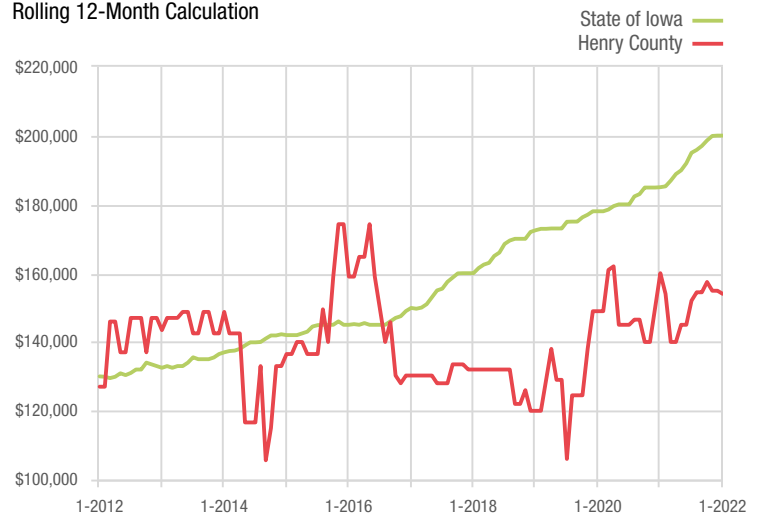
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.