

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

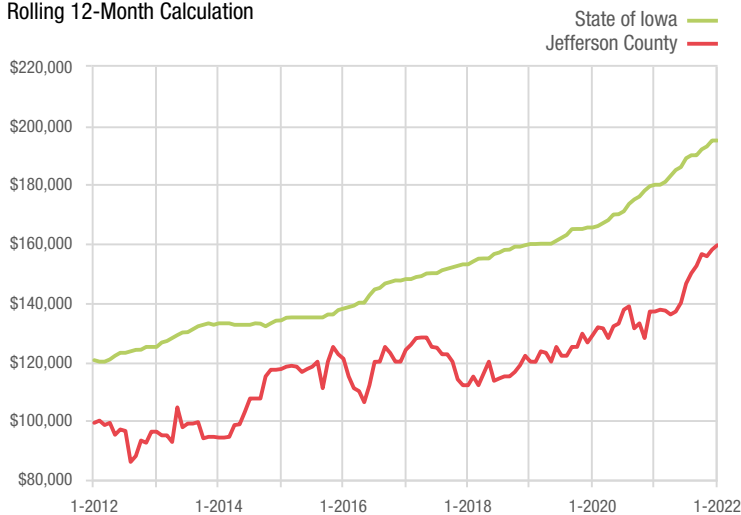
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	13	16	+ 23.1%	13	16	+ 23.1%
Pending Sales	8	12	+ 50.0%	8	12	+ 50.0%
Closed Sales	13	12	- 7.7%	13	12	- 7.7%
Days on Market Until Sale	84	56	- 33.3%	84	56	- 33.3%
Median Sales Price*	\$134,000	\$151,000	+ 12.7%	\$134,000	\$151,000	+ 12.7%
Average Sales Price*	\$165,538	\$168,817	+ 2.0%	\$165,538	\$168,817	+ 2.0%
Percent of List Price Received*	94.7%	96.4%	+ 1.8%	94.7%	96.4%	+ 1.8%
Inventory of Homes for Sale	42	43	+ 2.4%	—	—	—
Months Supply of Inventory	3.1	2.4	- 22.6%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	1	2	+ 100.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	157	—	—	157	—
Median Sales Price*	—	\$235,000	—	—	\$235,000	—
Average Sales Price*	—	\$235,000	—	—	\$235,000	—
Percent of List Price Received*	—	94.6%	—	—	94.6%	—
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.3	3.0	+ 130.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

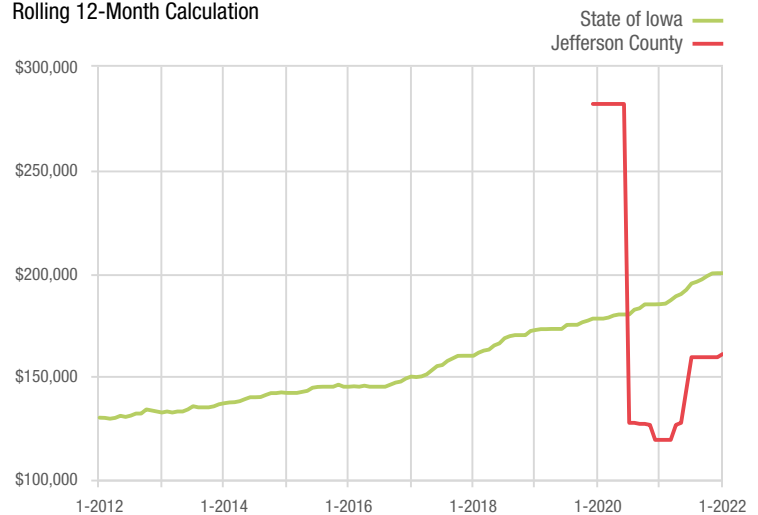
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.