

# Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Johnson County

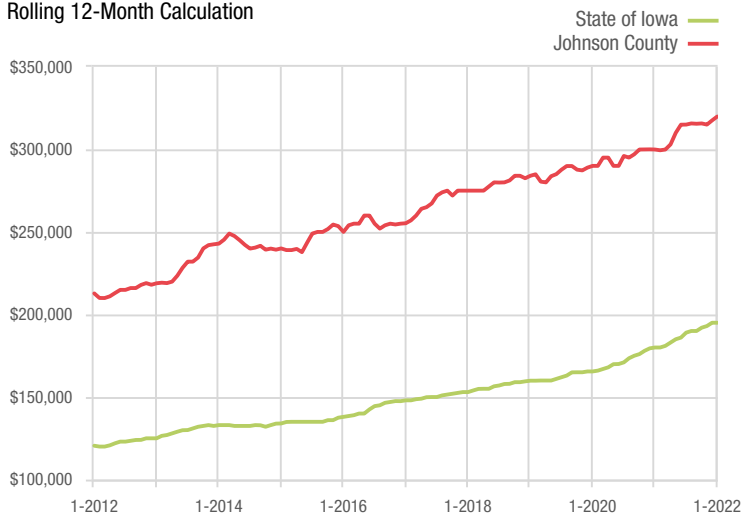
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	183	<b>134</b>	- 26.8%	183	<b>134</b>	- 26.8%
Pending Sales	91	<b>94</b>	+ 3.3%	91	<b>94</b>	+ 3.3%
Closed Sales	79	<b>81</b>	+ 2.5%	79	<b>81</b>	+ 2.5%
Days on Market Until Sale	75	<b>61</b>	- 18.7%	75	<b>61</b>	- 18.7%
Median Sales Price*	\$288,500	<b>\$310,000</b>	+ 7.5%	\$288,500	<b>\$310,000</b>	+ 7.5%
Average Sales Price*	\$336,210	<b>\$352,011</b>	+ 4.7%	\$336,210	<b>\$352,011</b>	+ 4.7%
Percent of List Price Received*	97.5%	<b>98.8%</b>	+ 1.3%	97.5%	<b>98.8%</b>	+ 1.3%
Inventory of Homes for Sale	288	<b>211</b>	- 26.7%	—	—	—
Months Supply of Inventory	2.0	<b>1.4</b>	- 30.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	215	<b>132</b>	- 38.6%	215	<b>132</b>	- 38.6%
Pending Sales	79	<b>75</b>	- 5.1%	79	<b>75</b>	- 5.1%
Closed Sales	58	<b>57</b>	- 1.7%	58	<b>57</b>	- 1.7%
Days on Market Until Sale	96	<b>61</b>	- 36.5%	96	<b>61</b>	- 36.5%
Median Sales Price*	\$197,500	<b>\$220,000</b>	+ 11.4%	\$197,500	<b>\$220,000</b>	+ 11.4%
Average Sales Price*	\$217,145	<b>\$235,619</b>	+ 8.5%	\$217,145	<b>\$235,619</b>	+ 8.5%
Percent of List Price Received*	98.7%	<b>98.2%</b>	- 0.5%	98.7%	<b>98.2%</b>	- 0.5%
Inventory of Homes for Sale	307	<b>282</b>	- 8.1%	—	—	—
Months Supply of Inventory	3.4	<b>2.7</b>	- 20.6%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

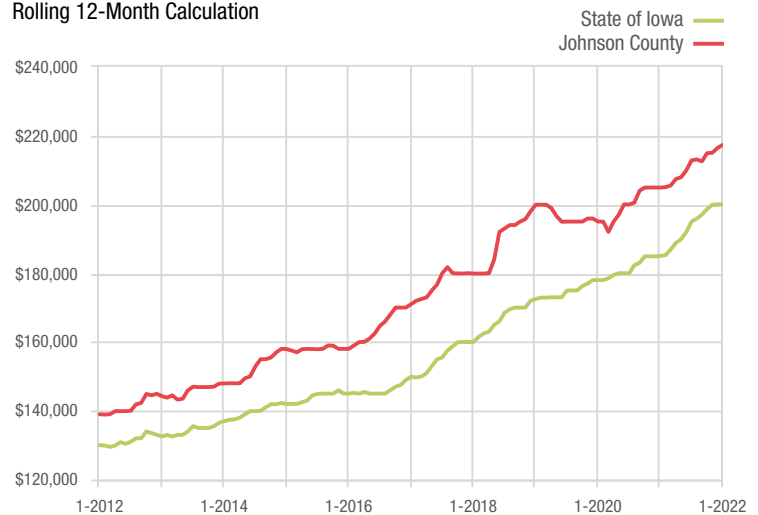
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.