Local Market Update – January 2022A Research Tool Provided by Iowa Association of REALTORS®

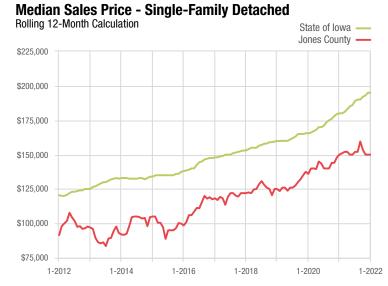


Jones County

| Single-Family Detached | January | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change | |
| New Listings | 12 | 9 | - 25.0% | 12 | 9 | - 25.0% | |
| Pending Sales | 13 | 14 | + 7.7% | 13 | 14 | + 7.7% | |
| Closed Sales | 14 | 8 | - 42.9% | 14 | 8 | - 42.9% | |
| Days on Market Until Sale | 80 | 47 | - 41.3% | 80 | 47 | - 41.3% | |
| Median Sales Price* | \$155,500 | \$157,000 | + 1.0% | \$155,500 | \$157,000 | + 1.0% | |
| Average Sales Price* | \$169,671 | \$218,338 | + 28.7% | \$169,671 | \$218,338 | + 28.7% | |
| Percent of List Price Received* | 98.7% | 95.2% | - 3.5% | 98.7% | 95.2% | - 3.5% | |
| Inventory of Homes for Sale | 15 | 10 | - 33.3% | | | | |
| Months Supply of Inventory | 0.9 | 8.0 | - 11.1% | | | | |

| Townhouse-Condo | January | | | Year to Date | | | |
|---------------------------------|---------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change | |
| New Listings | 2 | 0 | - 100.0% | 2 | 0 | - 100.0% | |
| Pending Sales | 2 | 0 | - 100.0% | 2 | 0 | - 100.0% | |
| Closed Sales | 0 | 2 | _ | 0 | 2 | | |
| Days on Market Until Sale | _ | 76 | _ | | 76 | _ | |
| Median Sales Price* | _ | \$168,500 | _ | | \$168,500 | | |
| Average Sales Price* | _ | \$168,500 | _ | | \$168,500 | _ | |
| Percent of List Price Received* | _ | 96.0% | _ | | 96.0% | | |
| Inventory of Homes for Sale | 1 | 3 | + 200.0% | | _ | _ | |
| Months Supply of Inventory | 0.5 | 1.7 | + 240.0% | | | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.