

# Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Kossuth County

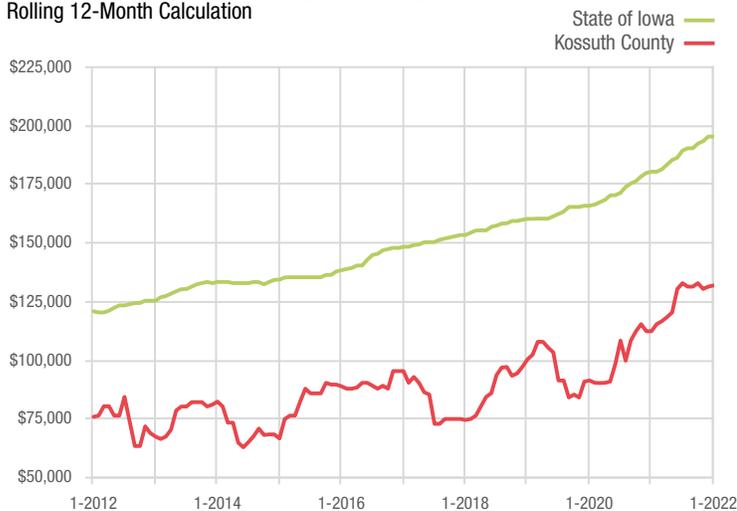
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
<b>Key Metrics</b>						
New Listings	11	17	+ 54.5%	11	17	+ 54.5%
Pending Sales	8	4	- 50.0%	8	4	- 50.0%
Closed Sales	11	16	+ 45.5%	11	16	+ 45.5%
Days on Market Until Sale	120	87	- 27.5%	120	87	- 27.5%
Median Sales Price*	\$163,500	<b>\$159,500</b>	- 2.4%	\$163,500	<b>\$159,500</b>	- 2.4%
Average Sales Price*	\$204,273	<b>\$172,075</b>	- 15.8%	\$204,273	<b>\$172,075</b>	- 15.8%
Percent of List Price Received*	92.5%	<b>94.2%</b>	+ 1.8%	92.5%	<b>94.2%</b>	+ 1.8%
Inventory of Homes for Sale	52	38	- 26.9%	—	—	—
Months Supply of Inventory	4.1	2.8	- 31.7%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.8	1.0	- 44.4%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

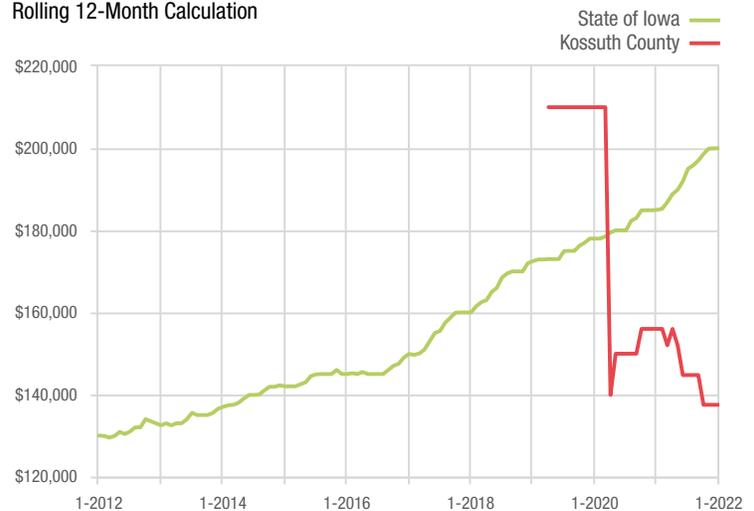
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.